



**31<sup>ST</sup>  
ANNUAL  
FIRST  
CONFERENCE**

**EDINBURGH  
JUNE 16-21  
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# Seeing Clearly and Communicating Effectively to Address Event Overload

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TLP:WHITE

# I am ...

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# Learning from 1<sup>st</sup> Responder Lessons Learnt

- Communications issues
- Self dispatching & recall
- Lack of accountability
- Unclear chain of command
- Uncertain roles/task assignments



*Thanks to Chris Sutherland (ING) for these references*



# Communication Issues

- × Unclear if units received dispatch instructions
- × Portable radio limitations
- × 10 different Call Codes
- × Lack of situational awareness
- × Structural collapse
- × Many firefighters and officers in tower 1 unaware of tower 2 collapse





*Visualization enables an analyst to gain an overview of data during an investigation*

Schrenk and Poisel, 2011





PRINT

34 | 34 | 34

Printed 4 pages. 47

jsarmiento printed 4 pages in an hour, a significantly larger number of pages compared to others. People typically print 1 page per hour, and at most 1 page.

/21/2018-1/27/2018

3.2M 978.4K

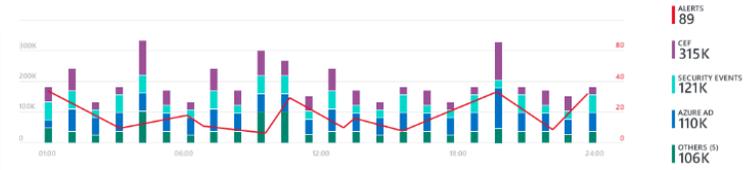
39 76 ALERTS

18 74 INCIDENTS

INCIDENTS BY STATUS

NEW (7) | IN PROGRESS (4) | CLOSED (RESOLVED) (4) | CLOSED (DISMISSED) (3)

Events and alerts over time



Recent incidents

- User logged in to critical assets 9 Alerts
- Suspicious process execution after co... 9 Alerts
- Computers with cleaned event logs 8 Alerts
- Remote procedure call (RPC) attempts 8 Alerts

Most anomalous data sources

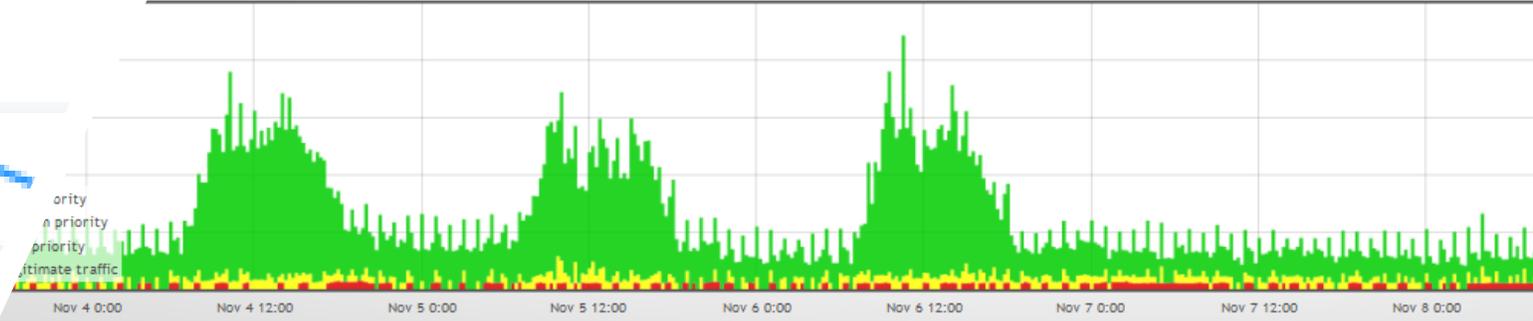
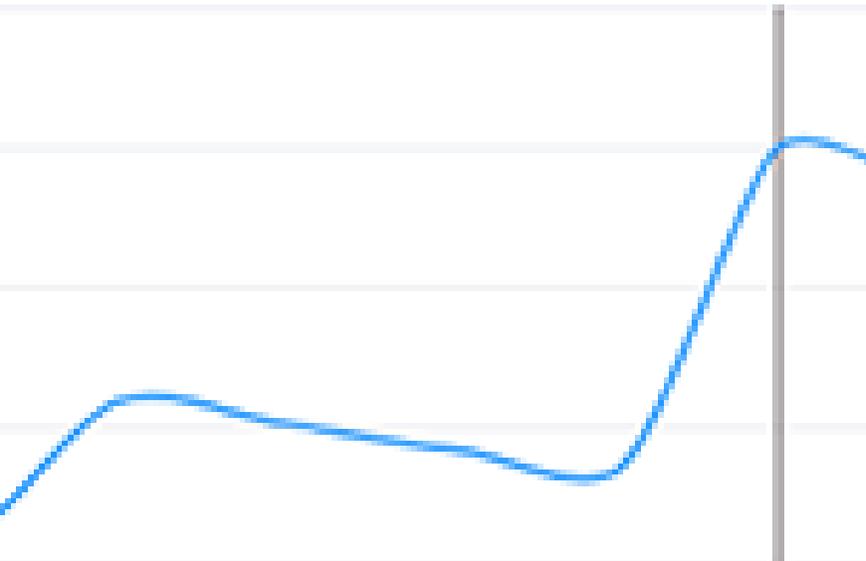


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Potential malicious events



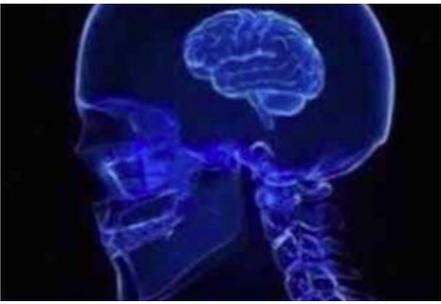
Statistics (2015-11-03 14:58 - 2015-11-10 15:00)

Priority	Flows	Average flows	Bytes	Average by
High priority	34.6 K flows	0.057 flows/s	834.8 MiB	
Medium priority	0.0 flows	0.000 flows/s	0.0B	
Low priority	992.0 K flows	1.639 flows/s	83.6 MiB	
Legitimate traffic	13.3 M flows	21.942 flows/s	1.8 TiB	
Total traffic	14.3 M flows	23.638 flows/s	1.8 TiB	

18

20

22



- Matching IOC
- Signature Based



- Security/Hunting Analytics
- Stats Methods
- Start of UEBA



- Supervised machine learning
- Incorporate previous signals



**HUMAN**



**Predictive IR**

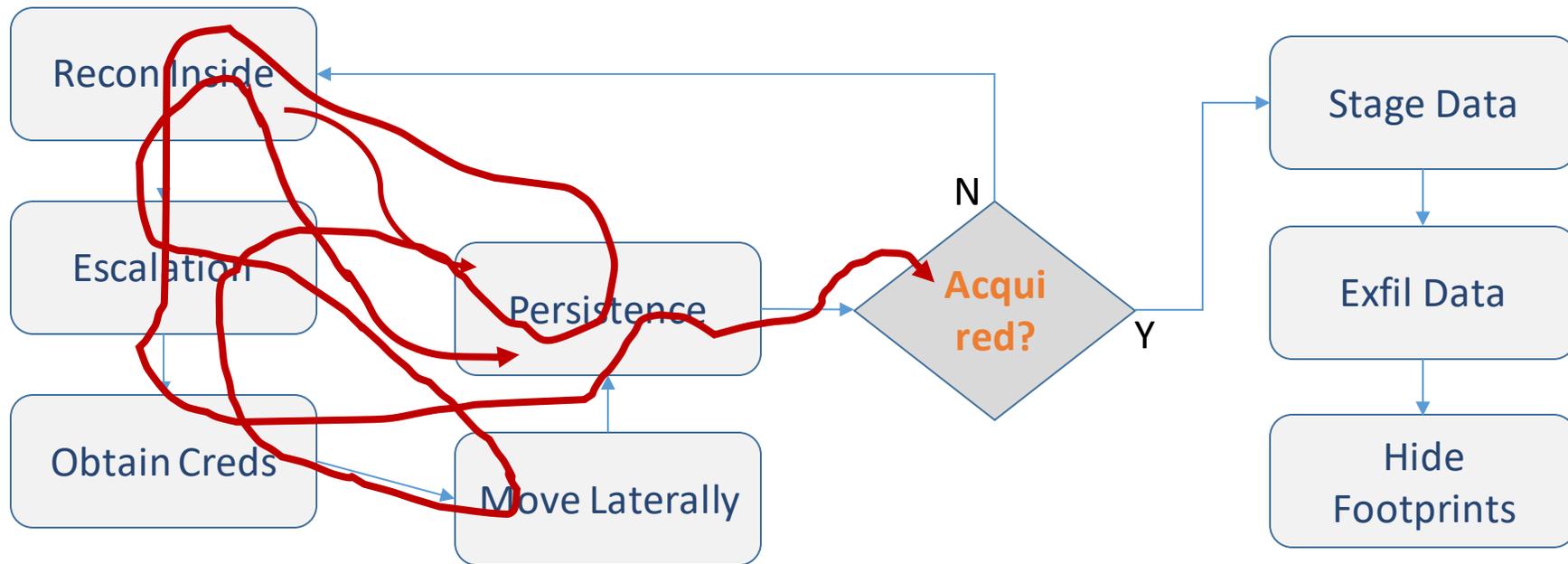
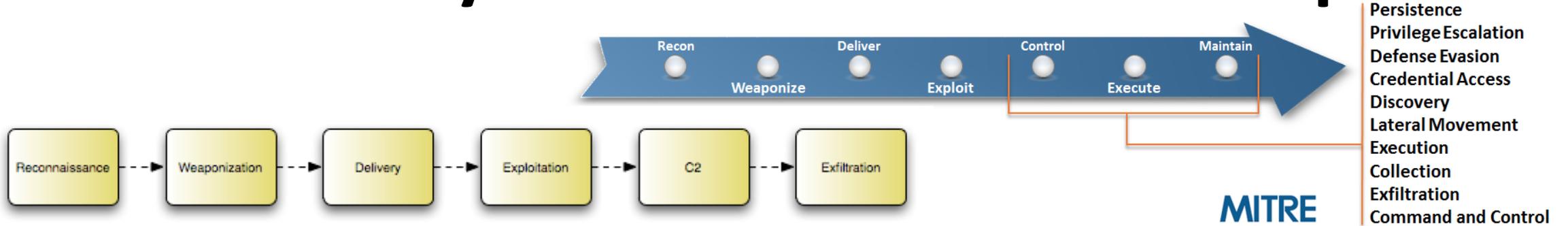
**Proactive IR**



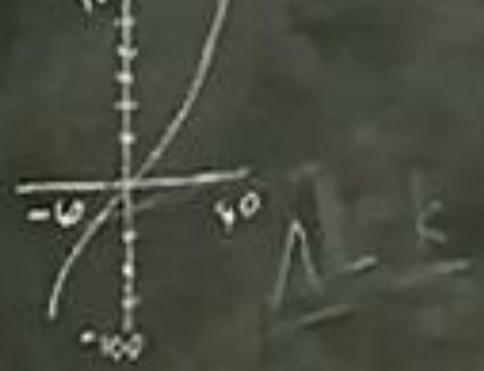
*Thanks to Alex Pinto*

	Discovery				Credential Access	Execution	Lateral Movement	Collection	Exfiltration	Delivery
	17 techniques				14 techniques	30 techniques, 6 used	15 techniques	11 techniques	9 techniques	3 techniques
Commonly Used Port				Account Discovery	Account Manipulation	AppleScript	AppleScript	Audio Capture	Automated Exfiltration	Background Inte Service
Communication Through Removable Media	Accessibility Features	Binary Padding	Accessibility Features	Application Window Discovery	Bash History	Application Shimming	Application Deployment Software	Automated Collection	Data Compressed	Archived Payload
Connection Proxy	AppInit DLLs	Bypass User Account Control	AppInit DLLs	File and Directory Discovery	Brute Force	Command-Line Interface	Exploitation of Vulnerability	Clipboard Data	Data Encrypted	Maldocs
Custom Command and Control Protocol	Application Shimming	Clear Command History	Application Shimming	Network Service Scanning	Create Account	Execution through API	Logon Scripts	Data Staged	Data Transfer Size Limits	
Custom Cryptographic Protocol	Authentication Package	Code Signing	Bypass User Account Control	Network Share Discovery	Credential Dumping	Execution through Module Load	Pass the Hash	Data from Local System	Exfiltration Over Alternative Protocol	
Data Encoding	Bootkit	Component Firmware	DLL Injection	Peripheral Device Discovery	Credentials in Files	Graphical User Interface	Pass the Ticket	Data from Network Shared Drive	Exfiltration Over Command and Control Channel	
Data Obfuscation	Change Default File Association	Component Object Model Hijacking	DLL Search Order Hijacking	Permission Groups Discovery	Exploitation of Vulnerability	InstallUtil	Remote Desktop Protocol	Data from Removable Media	Exfiltration Over Other Network Medium	
Fallback Channels	Component Firmware	DLL Injection	Dylib Hijacking	Process Discovery	Input Capture	Launchctl	Remote File Copy	Email Collection	Exfiltration Over Physical Medium	
Multi-Stage Channels	Component Object Model Hijacking	DLL Search Order Hijacking	Exploitation of Vulnerability	Query Registry	Input Prompt	PowerShell	Remote Services	Input Capture	Scheduled Transfer	
Multiband Communication	Cron Job	DLL Side-Loading	File System Permissions Weakness	Remote System Discovery	Keychain	Process Hollowing	Replication Through Removable Media	Screen Capture		
Multilayer Encryption	DLL Search Order Hijacking	Deobfuscate/Decode Files or Information	Launch Daemon	Security Software Discovery	Network Sniffing	Regsvcs/Regasm	Shared Webroot	Video Capture		
Remote File Copy	Dylib Hijacking	Disabling Security Tools	Local Port Monitor	System Information Discovery	Private Keys	Regsvr32	Taint Shared Content			
Standard Application Layer Protocol	External Remote Services	Exploitation of Vulnerability	New Service	System Network Configuration Discovery	Securityd Memory	Rundll32	Third-party Software			
Standard Cryptographic Protocol	File System Permissions Weakness	File Deletion	Path Interception	System Network Connections Discovery	Two-Factor Authentication Interception					
Standard Non-Application Layer Protocol	Hidden Files and Directories	File System Logical Offsets	Plist Modification	System Owner/User Discovery						
Uncommonly Used Port	Hypervisor	Gatekeeper Bypass	Scheduled Task	System Service Discovery						

# Orientation by Framework – Does it Help?



$\frac{d}{dt} \left[ \frac{F}{f(z)} \cdot p \right] f(z)$   
 $p^2$   
 $(1+z)^2 \sqrt{1+2q_0^2}$



$H = \frac{1}{R}$

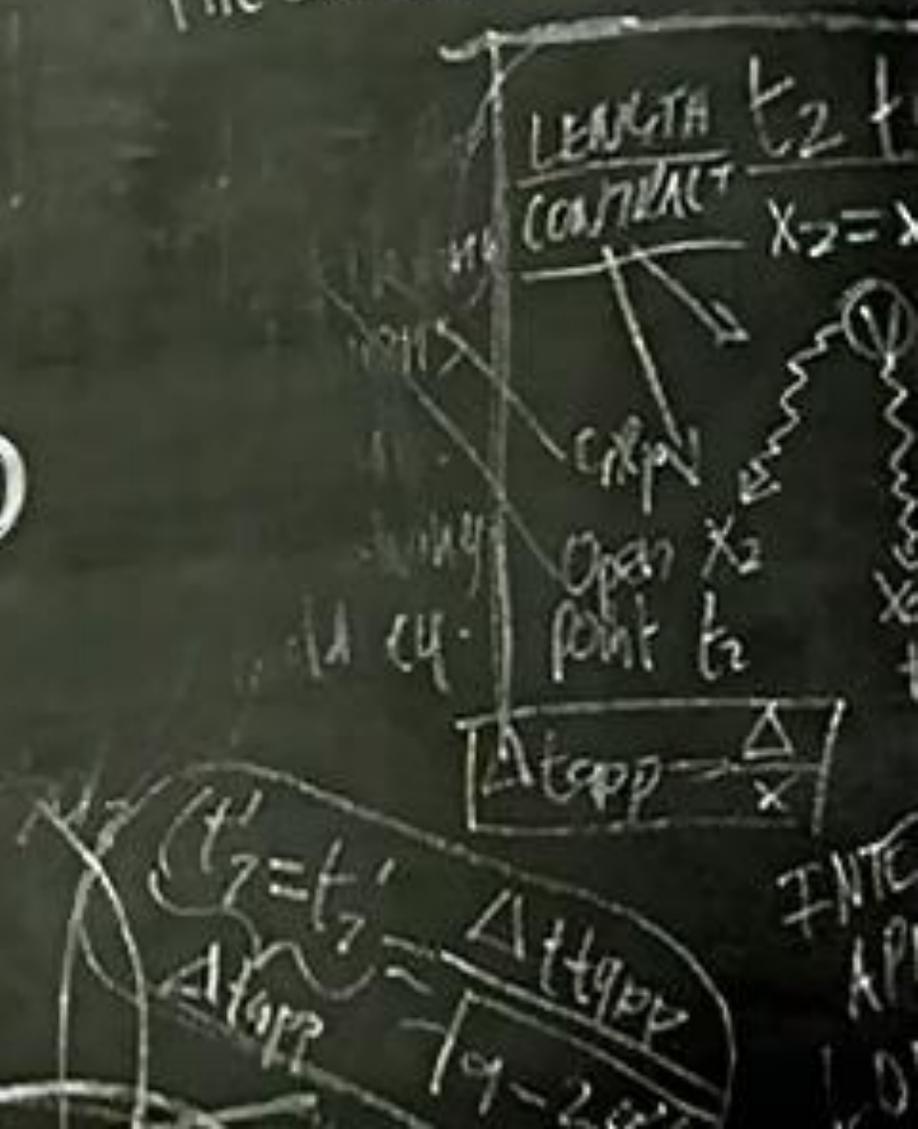
✓ EFE - photo-spectra (9)  
 THE SOLUTION IS:  $x = \frac{c}{g}$

# What if?

$\partial_p + \vec{\nabla}_r \cdot \left( p + \frac{p t_h}{c^2} \right) \leq 0$   
 $\vec{u} = -\vec{\nabla}_r \phi \sim R^3$   
 $\frac{d}{dt}$

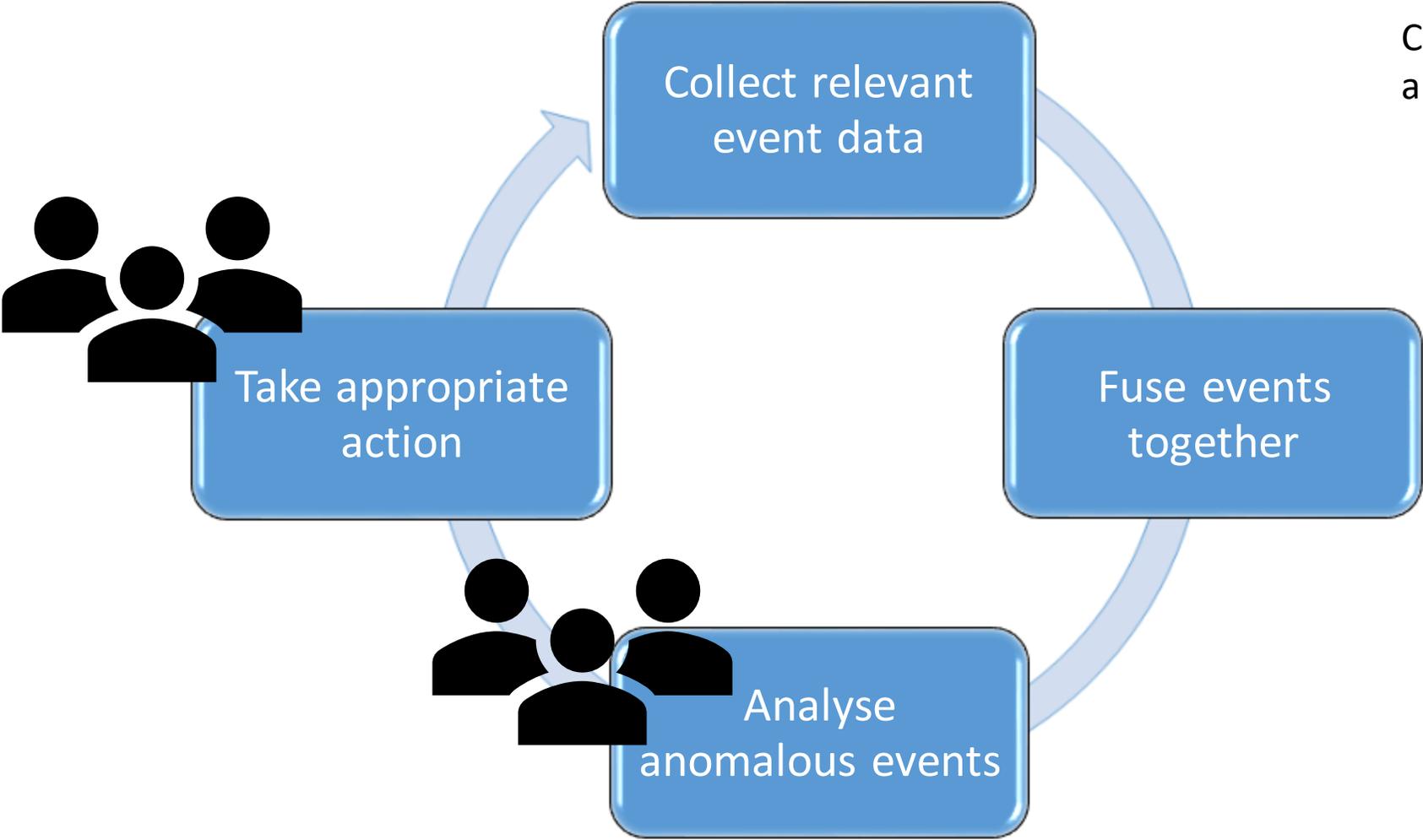
ENER DENSITY OF THE UNIVERSE

- Ricci flat
- R tensor PROPORTIONAL



# Key Phases in the Monitoring Process

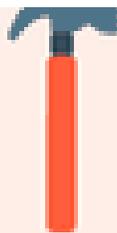
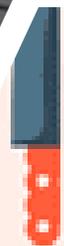
Cyber Security Monitoring  
and Logging Guide



**iz not stalking... just**



**intently staring**



The type of weapon used



The direction of travel of a victim or suspect



Trajectory of a projectile



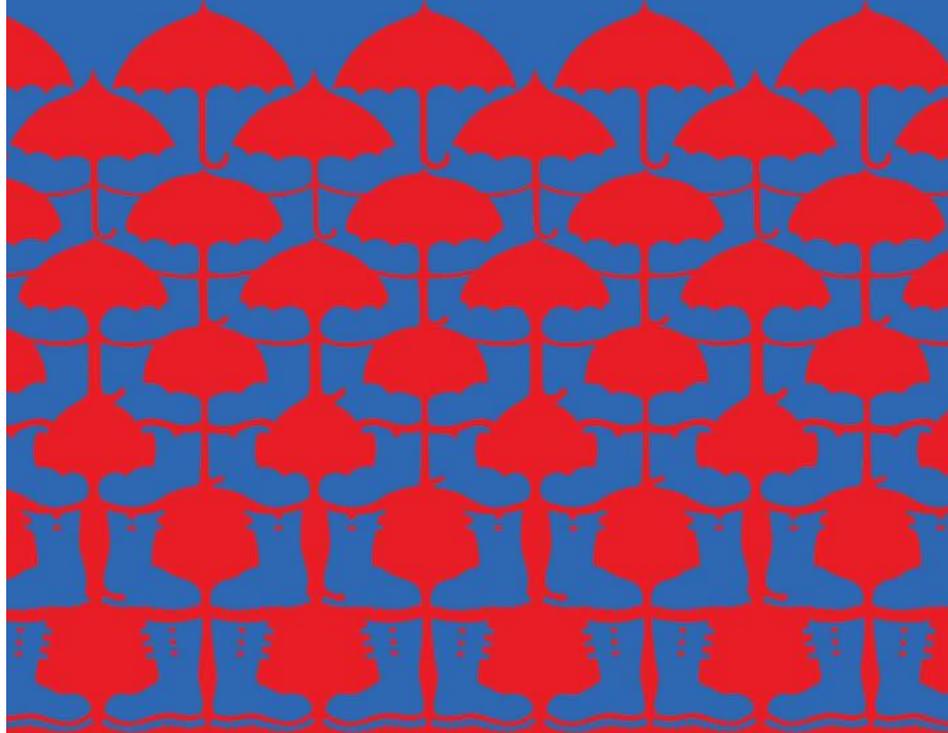


“Sharp and original, this book should alter how readers look at the world.”

—KIRKUS

# VISUAL INTELLIGENCE

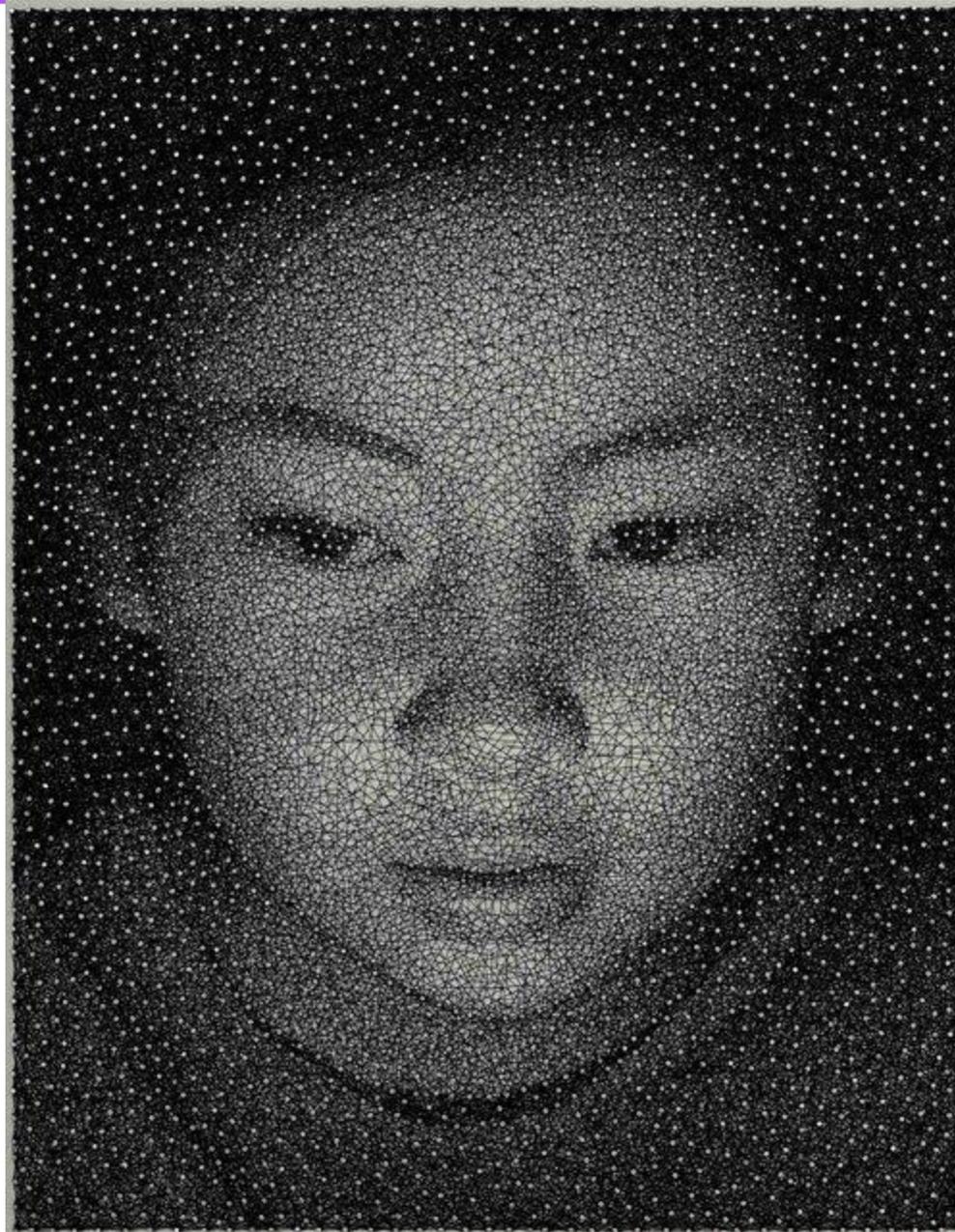
SHARPEN YOUR PERCEPTION,  
CHANGE YOUR LIFE



AMY E. HERMAN

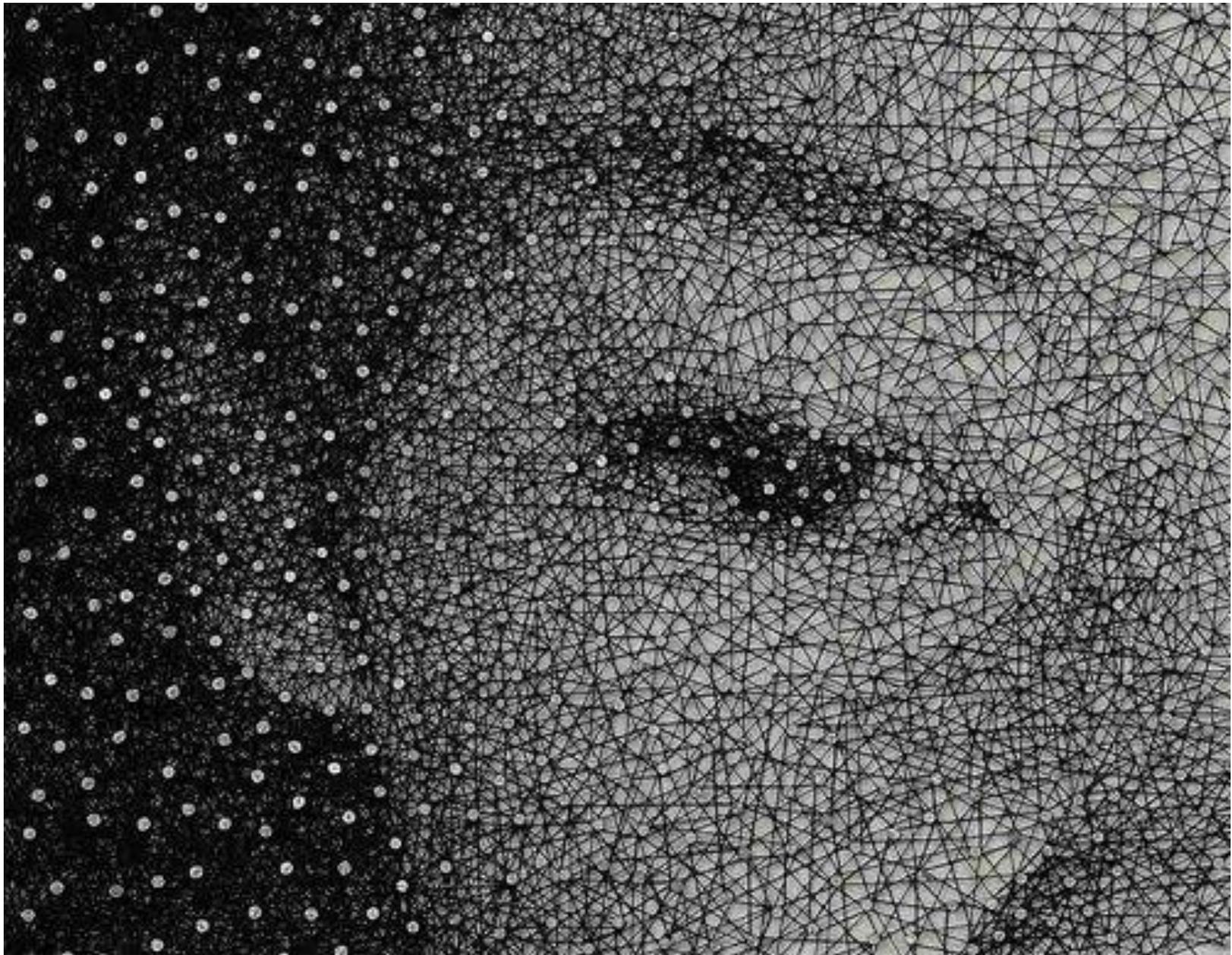
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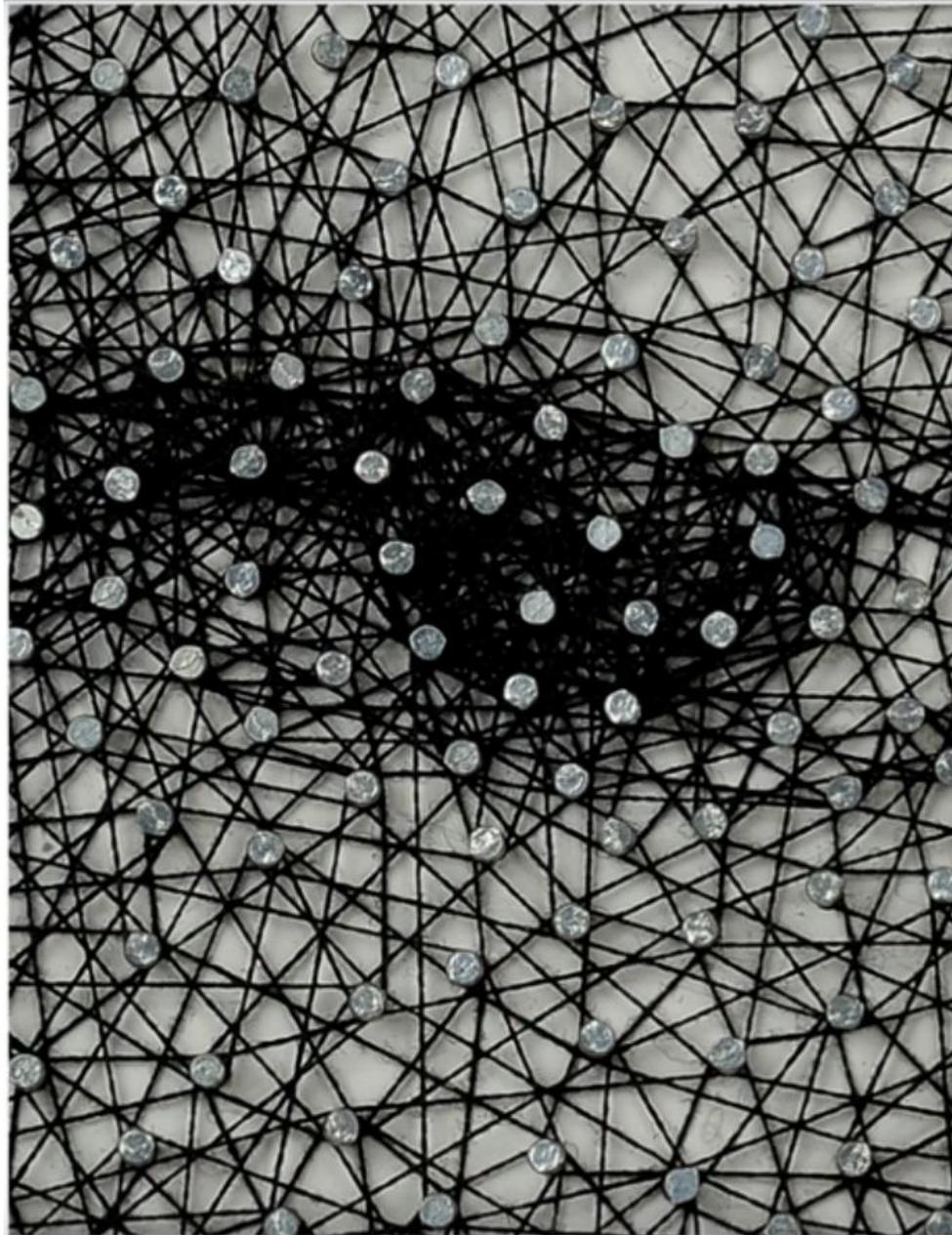


Portrait by Kumi Yamashita





# What is this Work of Art?

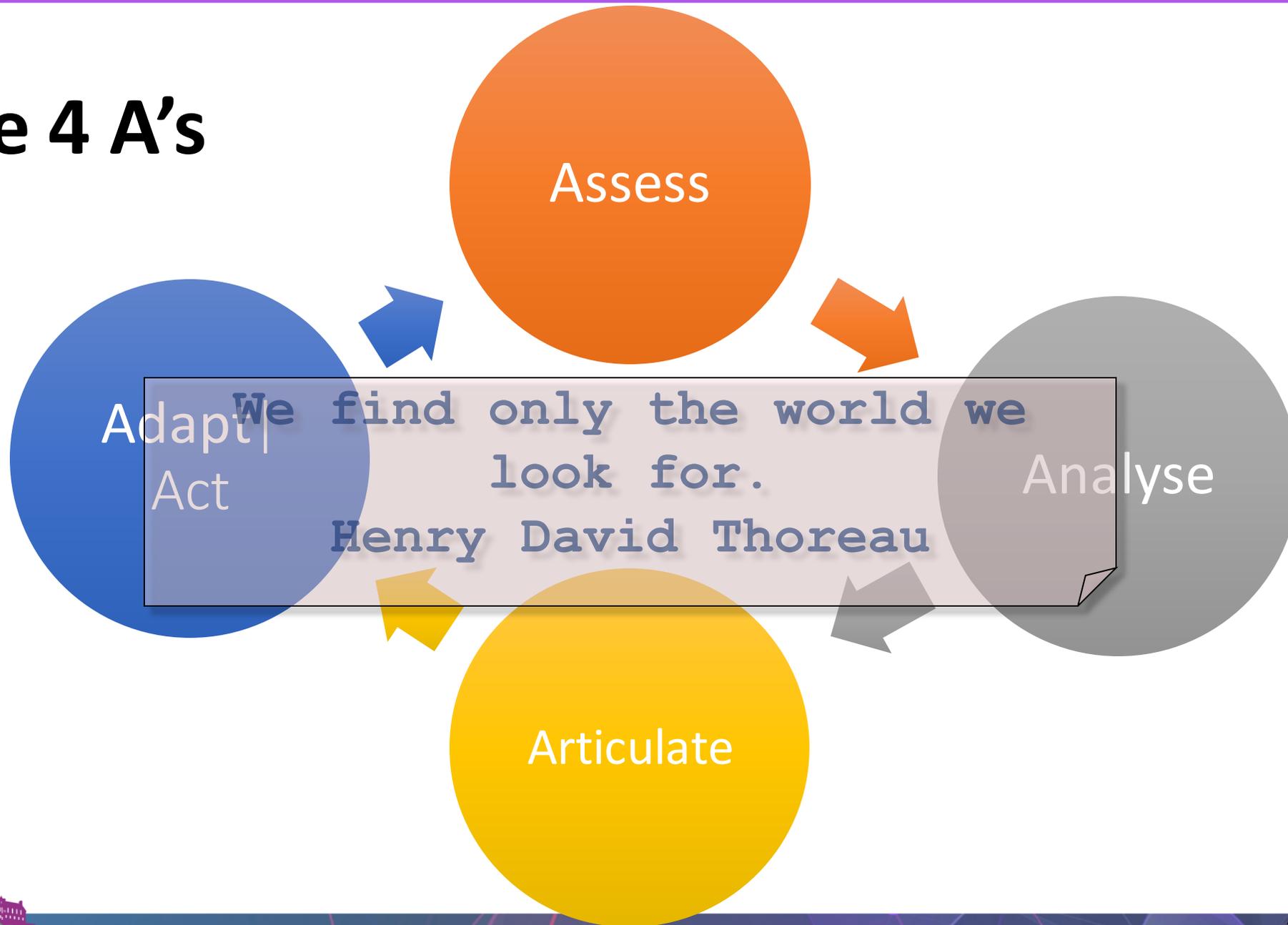


- Is it a painting?
- Is it a sculpture?
- What is it made of?

*Learning to frame the  
question to elicit the  
information to do our jobs*

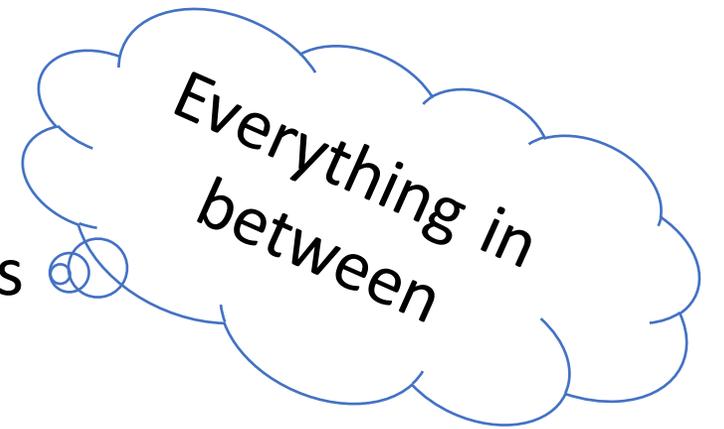


# The 4 A's



# Something Gets Lost

- Effective break down between what we see down to what we communicate
- Ability to translate what we see to others
- Talk about complicated situations to simple situations



Assess

# What is in Front of Us

# Study Thoroughly

saper vedere



# No Two People See the Same Way





“Luncheon on the Grass” by Manet 1863



**Count how many times  
the players wearing  
white pass the ball**

# The Monkey Business Illusion

- So what was the



Analyse

Inattentional  
blindness

**What is important?**

**What do I need?**

**What don't I need?**

**Analyse the elements observed**



Articulate

**Articulate the facts succinctly**

**Remove assumptions**

**Also what don't you see**

**Assumptions**

**Danger! Danger!**

**Explain what you have seen and  
communicate it**



Adapt

**Formulate questions to address  
the seeming inconsistencies**

**Observations inform  
perceptions and perceptions  
inform inferences**

**Step back take another look**

Perspective



# Take an Action Based on What we See and Communicate



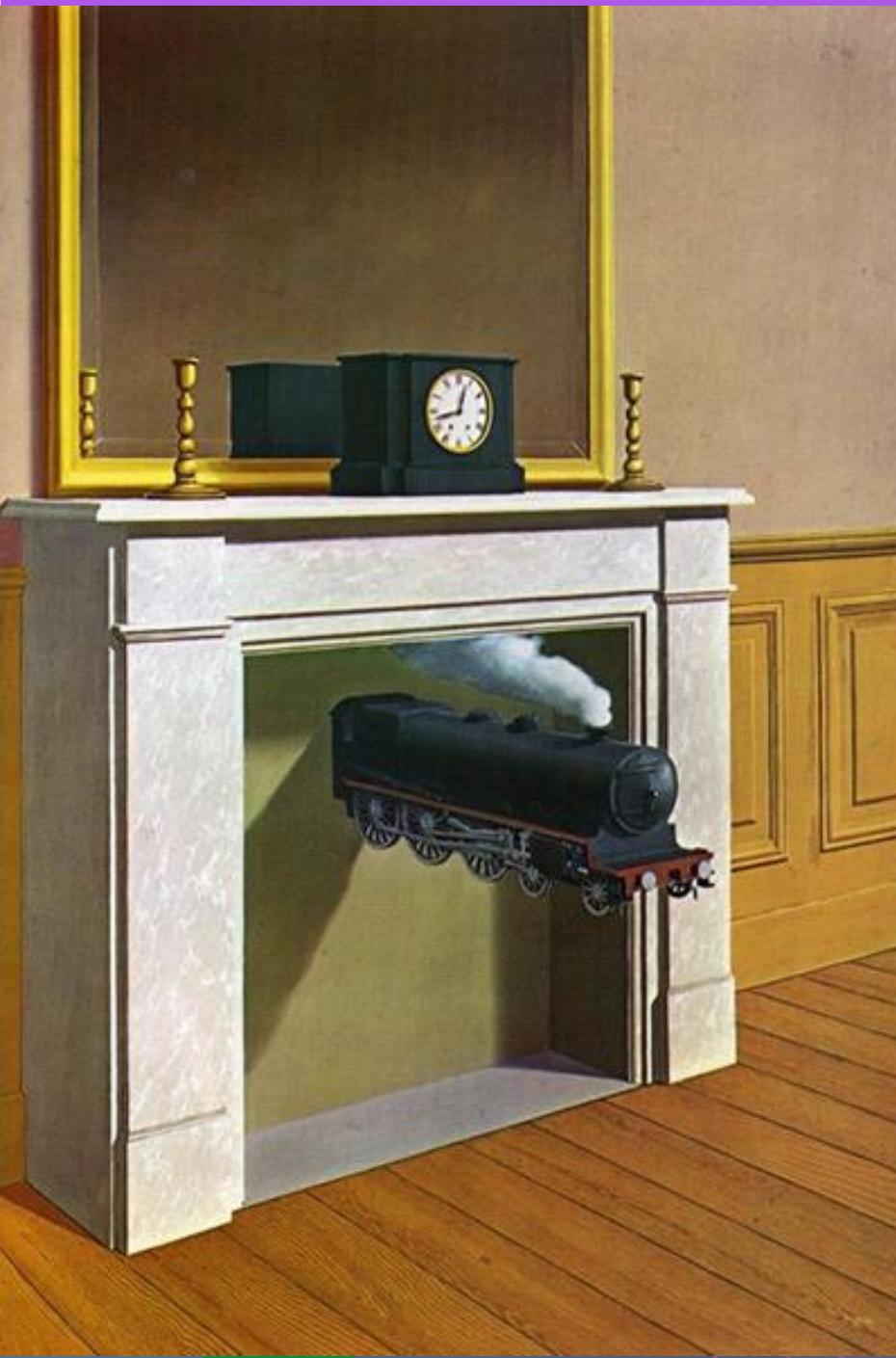
# Did you see ...

# Renshaw's Cow



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Summarise the picture

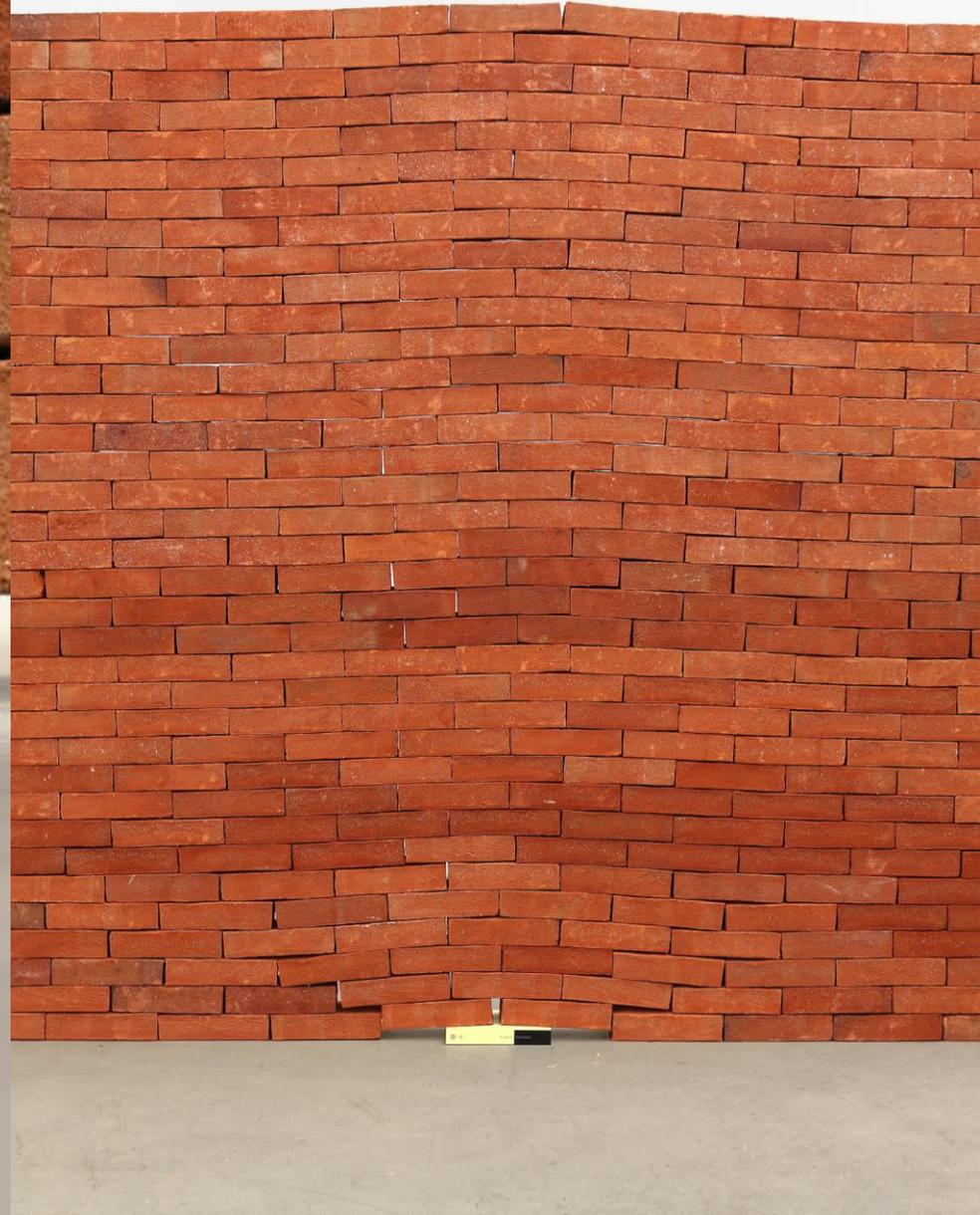
*But what did you leave out?*

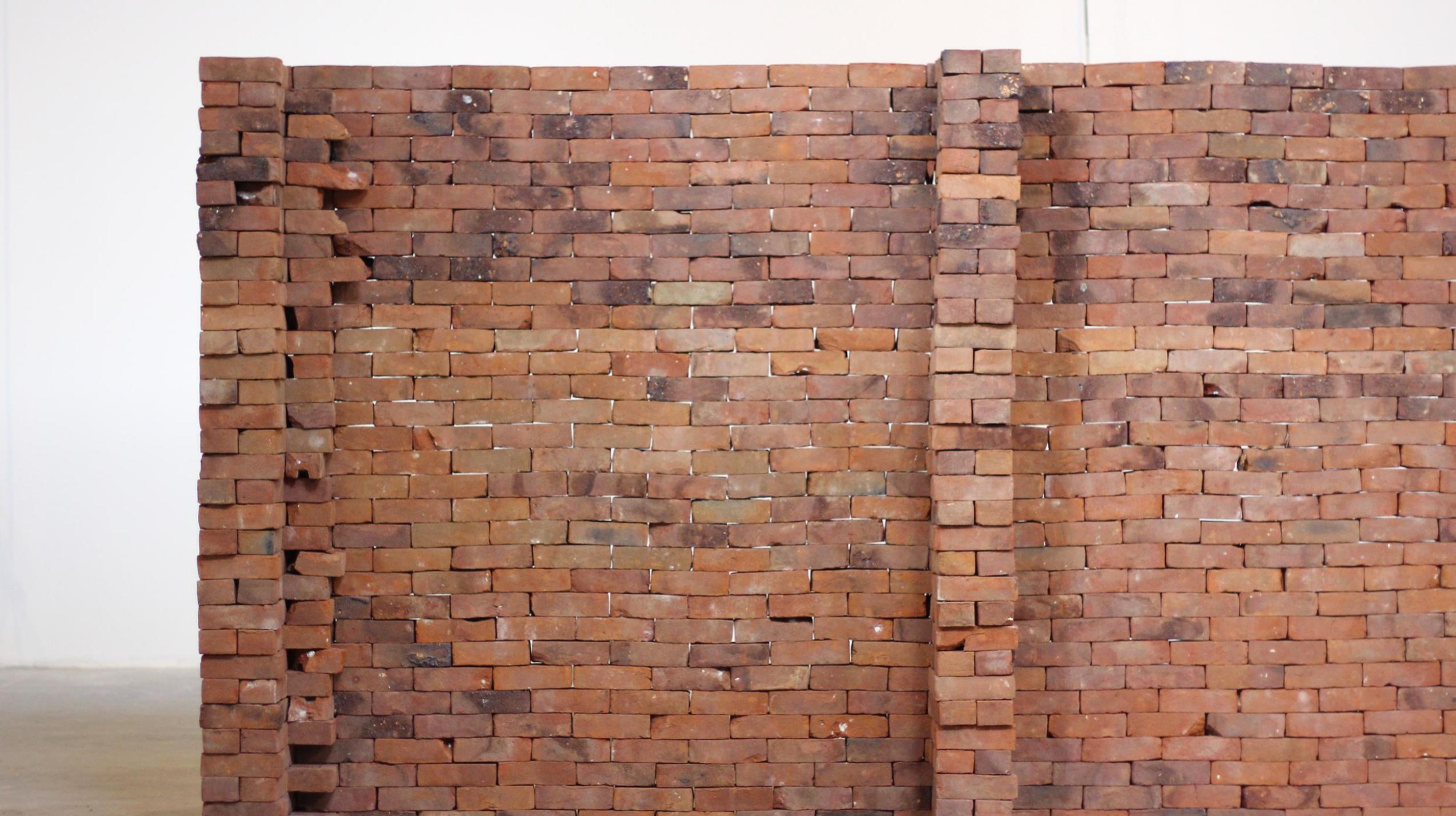
René Magritte Time Transfixed

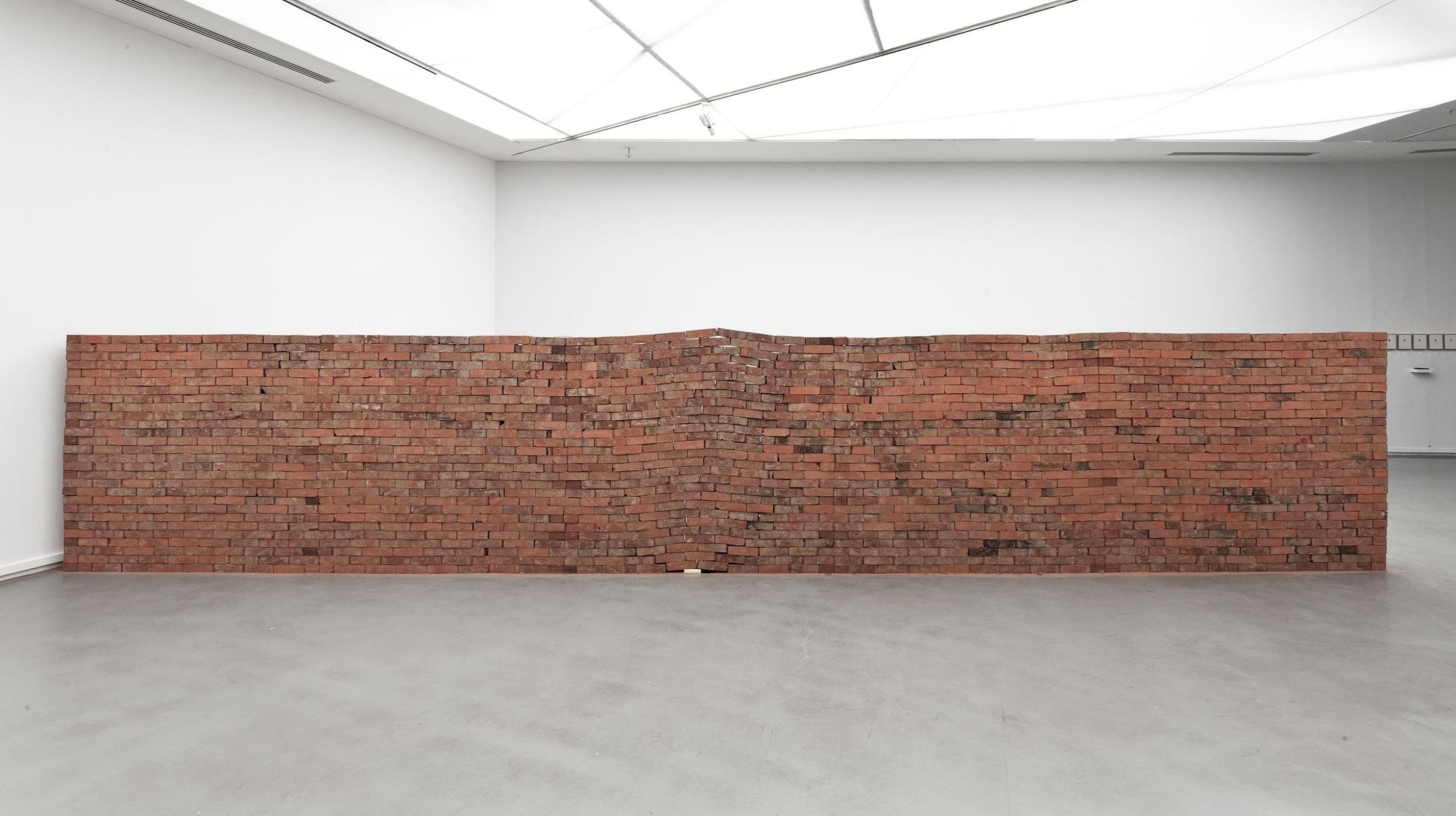


Giuseppe Arcimboldo - The Vegetable Gardener

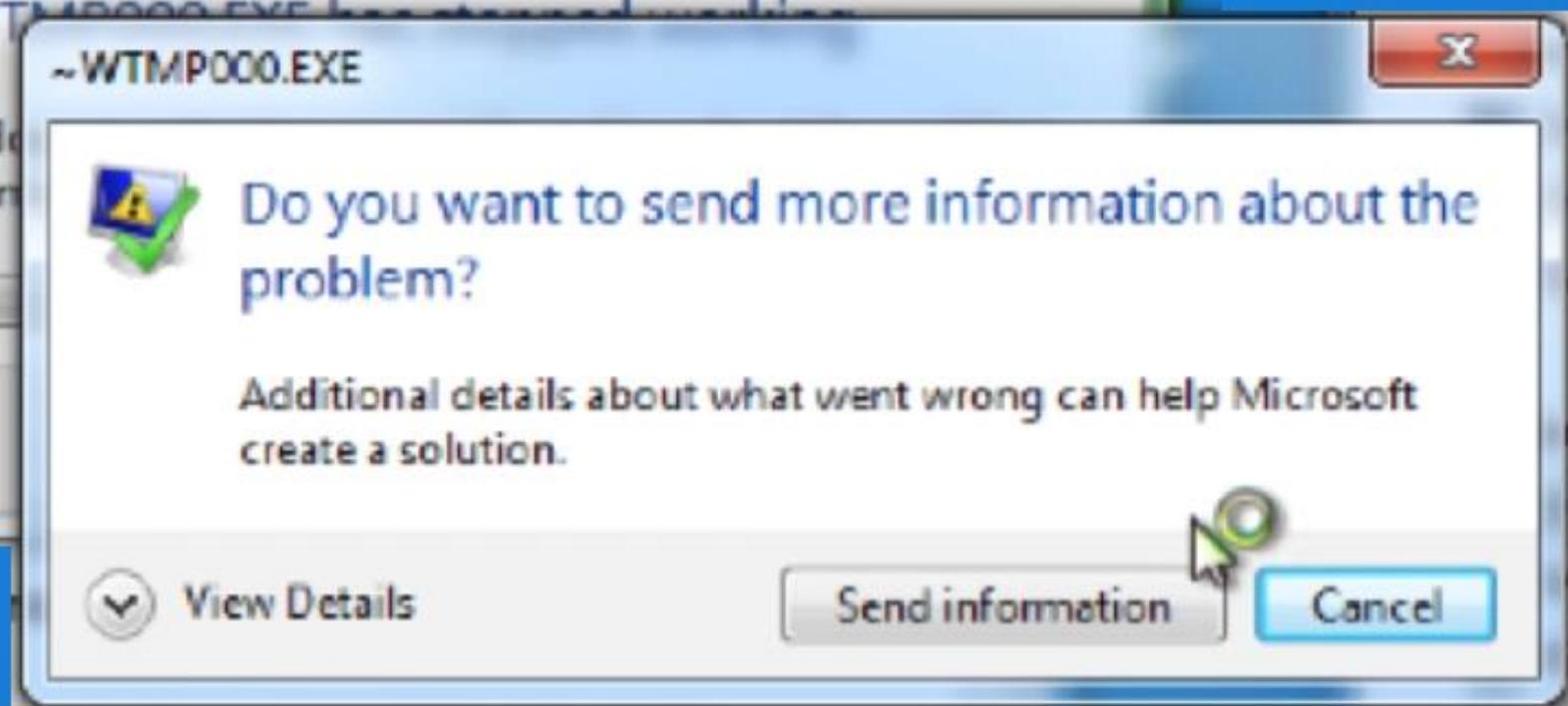
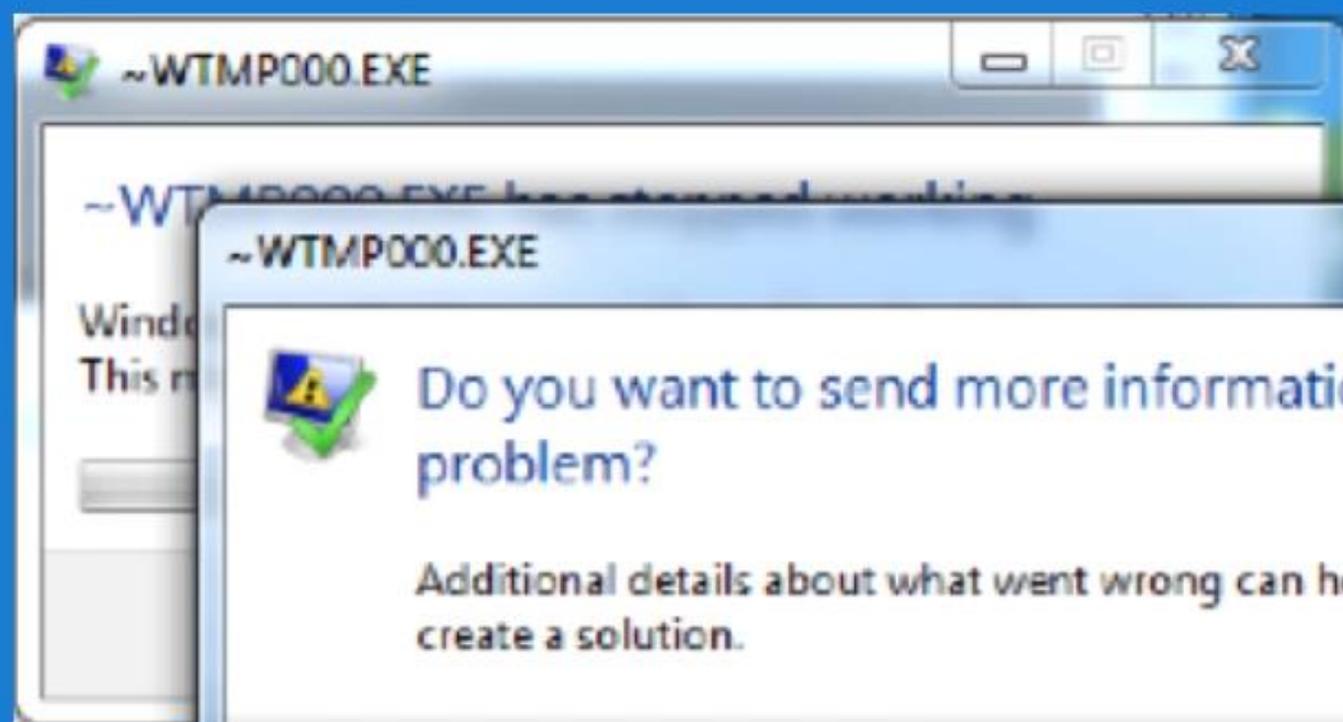
# El castillo de Jorge Méndez Blake











E\*TRADE Stock Option Confirmation - Message (HTML)

File Message

Ignore X Delete Reply Reply All Forward More Meeting Move OneNote Actions Mark Unread Categorize Follow Up Translate Find Related Select Zoom

From: Alice AndBob Sent: Wed 11/9/2016 3:00 PM  
To: Thomas Fischer  
Cc:  
Subject: E\*TRADE Stock Option Confirmation

Message Your StockOption Grant.doc



An important message regarding your E\*TRADE account requires your attention

Thomas Fischer:

Your stock options are awaiting verification. Please review the attached statement.

If you have any questions or concerns, please don't hesitate to contact us at 1-800-ETRADE-1 (1-800-387-2331) between 7a.m. and midnight ET, seven days a week

We Appreciate the opportunity to continue to serve you and your investing needs.



-RJ Lillen  
President, COO and Director, E\*TRADE Financial

See more about: Alice AndBob

~WTMP000.EXE

~WTMP000.EXE has stopped working

Windows Error Reporting

~WTMP000.EXE

Do you want to send more information about the problem?

Additional details about what went wrong can help Microsoft create a solution.

View Details Send information Cancel

File Edit View Tools Help

Organize Share with New folder

Documents library

src

Name	Date modified
Fake SSNs	10/11/2016
Samples	10/11/2016
2009 class	12/12/2016
application.pdf	12/12/2016
college essay w footer	12/12/2016
Contacts	12/12/2016
Credit Report.pdf	11/11/2016
Credit Report	12/12/2016
Department	12/12/2016
Employee Database	12/12/2016
Employee Database	12/12/2016
Employee Database	11/11/2016
Hidden Column	12/12/2016

17 items

# Contextual or Situational Awareness



**Where are you now?**

**How do you proceed?**

**Are you comfortable about what you are seeing?**

**What else is around you?**

**What are the problems I am aware of?**



Choice of words in both spoken  
and written language is important



# Present Your Ideas

- In a way your reader can understand and build a picture
- Lead with the key fact, to
  - Seed your findings
  - Build a clear summary
- Begin with an action verb
- Highlight the impact

# Keep it Succint

- Write a sentence
- Re-evaluate it
- Shorten it
- Get to the point faster

# Be Precise

- Remove
  - Clutter
  - Assumptions
  - unnecessary/irrelevant details
- Highlight the important information



In Conclusion

**Understand how you come across  
both figuratively and literally!**

**There are things you are seeing that are right in front of  
your eyes...**

**Have you gone back and told your colleagues, and re-evaluated  
how did I miss that?**

**It was right there?**



In Conclusion  
**Collaborate**

**Here is my issue, here is my problem.**

**Is there something that I might be missing?**

**Do you know something that i don't**



## In Conclusion

**Don't reach for what you want to see**

**Be accountable for you observations**

**Jump to a conclusion; document how you get there**



*"If you change the way you look at things, the things you look at change"*

*Dr. Wayne Dyer*

**@Fvt**

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