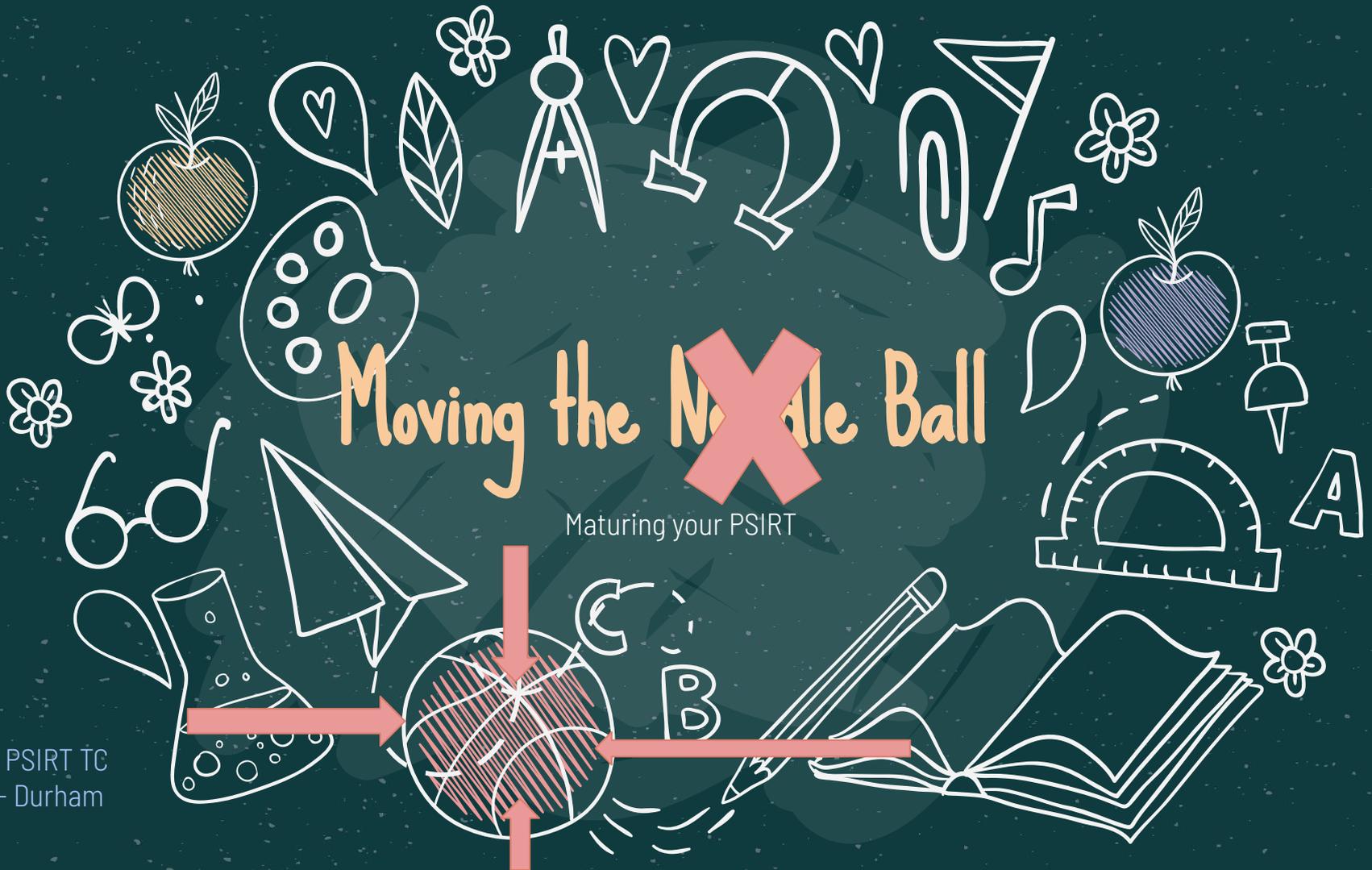


Moving the Needle Ball

Maturing your PSIRT

FIRST PSIRT TC
2020 - Durham



THIS.guy- - again



IT SUCKS SO MUCH TO
REPLY YAY!



EVERY TIME I GET A CROB
PLUSPLUS

memegenerator.net

+x÷



"Don't be mean. We don't have to be mean because,
remember, *no matter where you go, there you are.*"

- Dr. B. Banzai





1. Introduction

THE Maturity

I don't want to grow up, I'm a Toy'R'Us kid!

YOU MIGHT NOT HAVE EVER THOUGHT ABOUT IMPROVING YOUR MATURITY



TOO BUSY

So many meetings, so many reports to file, 1000 mails unread; can an 80-hour work week be the norm?



NOT A PRIORITY MEOW

Maybe you've got a 5-year plan, maybe you have nothing. Either way "MATURITY" isn't on your list.



NEVER "DID THAT" BEFORE

You're pretty sharp with a CLI or Burpsuite, ...SWOTs and TOWS and assessments seem kinda fancy.



MATURITY CAN BRING A LOT OF BENEFITS

Increased Efficiency
Reduced Redundancy

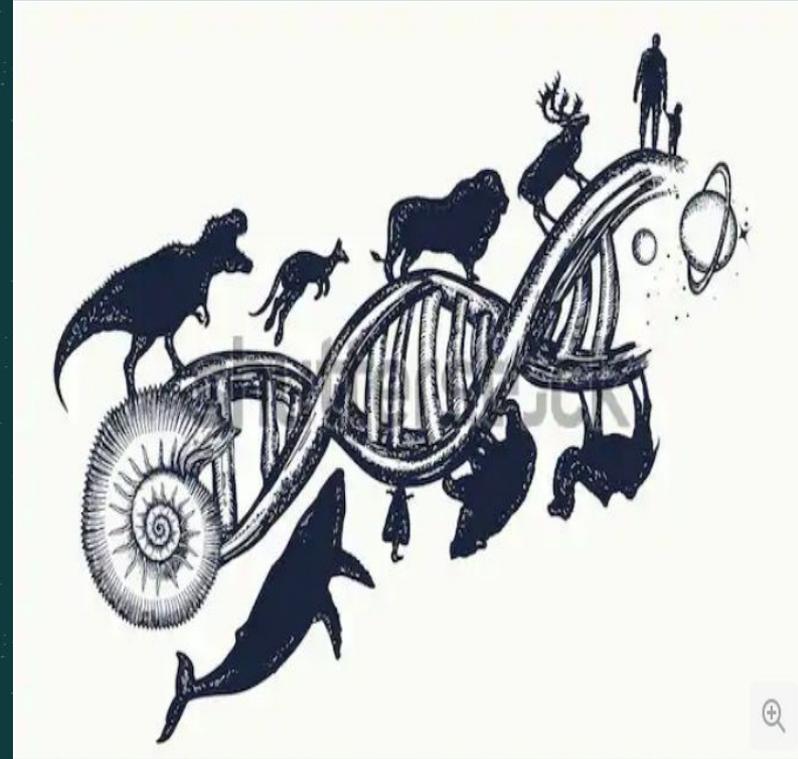
Better Stakeholder engagement
Improved governance and reporting
CREATE raving fans

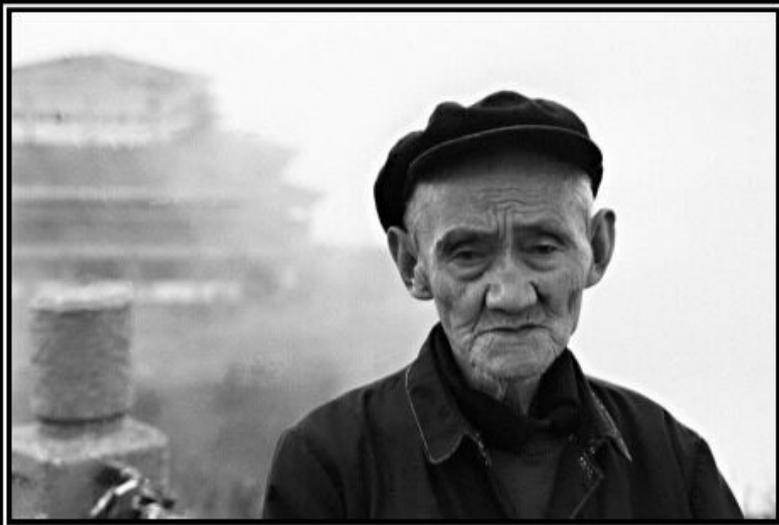
- COST SAVING!!!
- KINDA THE SAME THING, BUT ZOMG...REDUCED COSTS
- You ACTUALLY know who to talk to!
- ZOMG...it's full of NUMBERS!
- Customers LOVE being paid attention to

QUESTION FOR THE ROOM

How many of you have used the FIRST PSIRT Services Framework either as a reference or as a tool to improve your capabilities?

Follow-up: any cool stories folks would like to share?





MATURITY

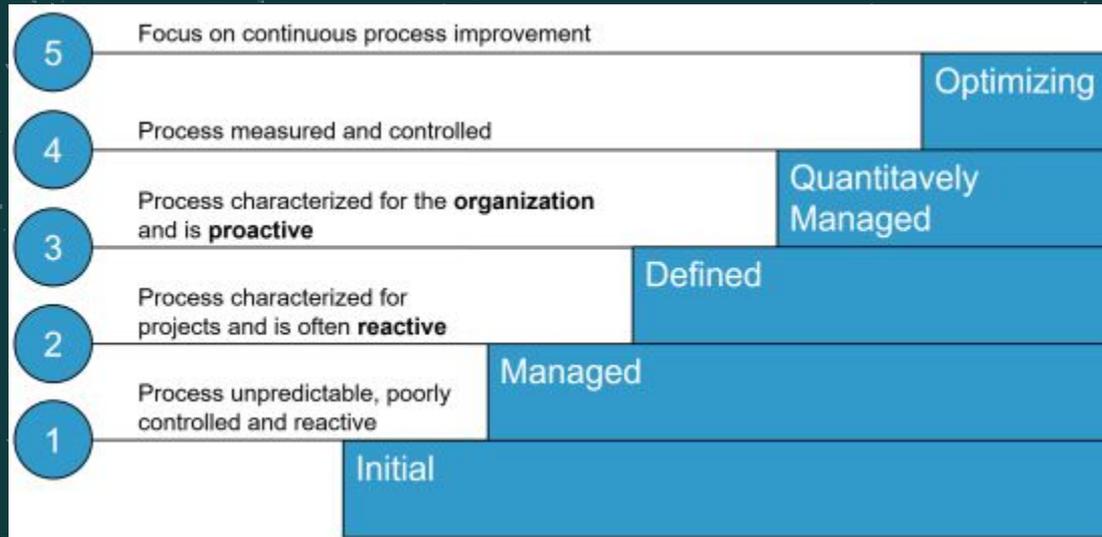
Is a nice word for the mountain of shame, guilt and regret you feel after a lifetime of failure

QUESTION FOR THE ROOM

How many of you have used the FIRST PSIRT Maturity Assessment resources (blogs, document, or Assessment sheet)?

Follow-up: What other **methodologies** might we be using to measure ourselves?

THIS IS ART. ART'S FRIENDS HAVE A SIMPLE SCALE YOU MIGHT USE TO MEASURE MATURITY



ART HAS COOL FACIAL HAIR. WE ALL SHOULD HAVE COOL HAIR

FUN FACT - The
CMMI Scale is at
the HEART of the
FIRST PSIRT
Maturity
Assessment!



QUESTION FOR THE ROOM

What process/capability that your team provides adds THE most value to your customers?

Follow-up: How do you **KNOW** that?

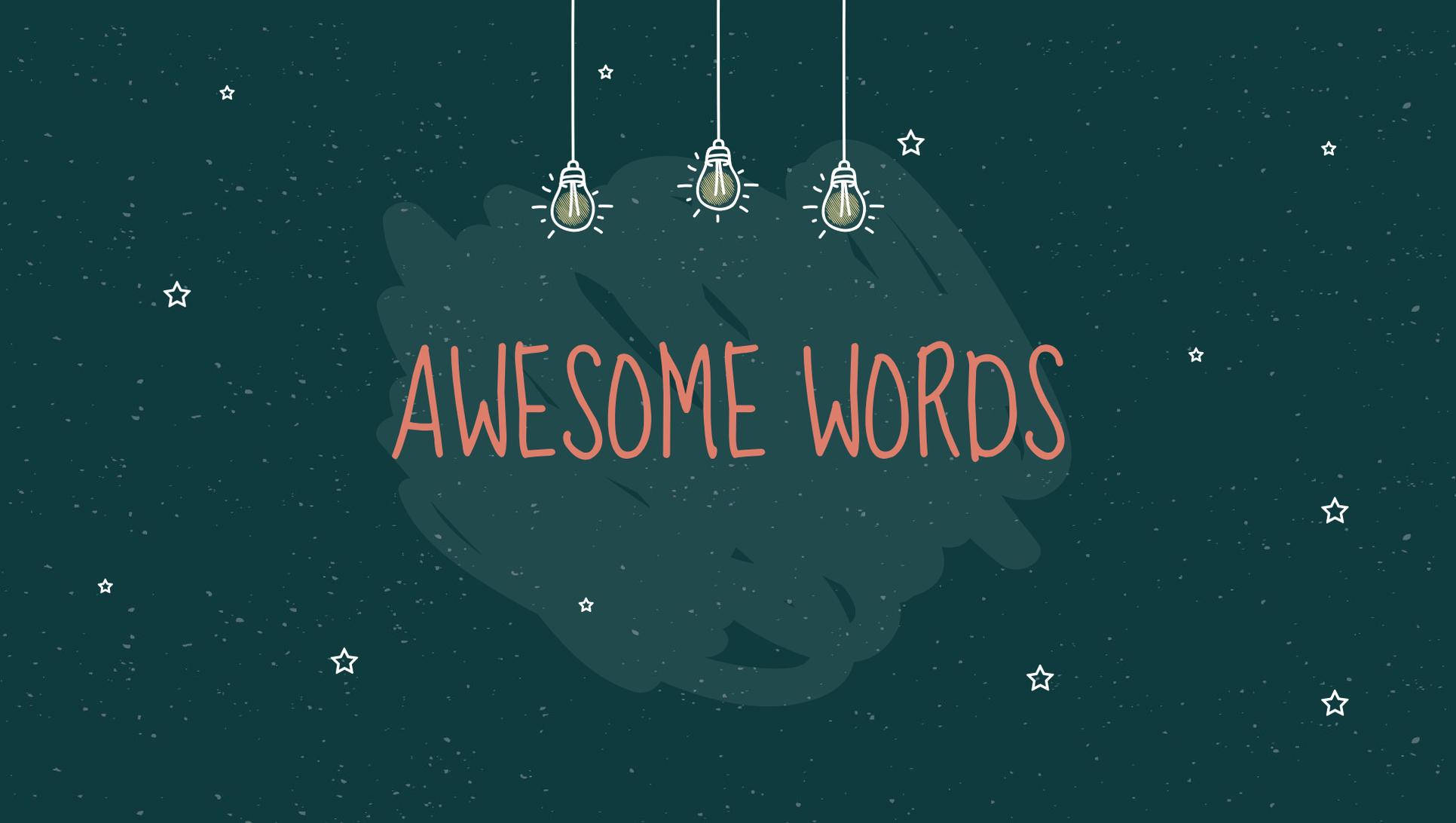




QUESTION FOR THE ROOM

How many of you have a documented multi-year plan/roadmap to implement or improve your capabilities?

Follow-up: What types of things are you **planning** on tackling?



AWESOME WORDS

$\sqrt{123}$



THANKS!

Do you have any questions?

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