

Cybercrime, Cyber-Espionage, Information Warfare and "Cyber War": the fil-rouge which connects the dots ENHANCING CYBER SECURITY

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Agenda

- Introductions
- The scenarios and the Actors
- Profiling «Hackers»
- Information Warfare
- Cyber Espionage case study
- Conclusions
- References, Q&A





The Speaker

- President, Founder, Security Brokers
- Principal, CyberDefcon Ltd.
- Independent Senior Advisor on Cybercrime @ UNICRI (United Nations Interregional Crime & Justice Research Institute)
- Former PSG Member (2010-2012 / 2013.2015) @ ENISA (Permanent Stakeholders Group @ European Union Network & Information Security Agency)
- Founder, Board of Directors and Technical Commitee Member @ CLUSIT (Italian Information Security Association)
- Steering Committee, AIP/OPSI, Privacy & Security Observatory
- Former Member, Co-coordinator of the WG «Cyber World» @ Italian MoD
- Cultural Attachè, APWG European Chapter (APWG.EU)
- Board of Directors, ISECOM
- Board of Directors, **OWASP Italian Chapter**
- Supporter at various security communities



Committed to Wiping Out Internet Scams and Fraud



ISECO



per la Sicurezza Informatica



SecurityBrokers

Global Cyber Defense & Security Services









The Security Brokers

- We deal with extremely interesting, niche topics, giving our strong know-hows gained from +20 years of field experience and from our +30 experts, very well known all over the world in the'Information Security and Cyber Intelligence markets.
- Our **Key Areas** of services can be resumed as:
 - Proactive Security
 - With a deep specialization on TLC & Mobile, SCADA & IA, ICN & Trasportation, Space & Air, Social Networks, e-health, [...]
 - Post-Incident
 - Attacker's profiling, Digital Forensics (Host, Network, Mobile, GPS, etc..), Trainings
 - Cyber Security Strategic Consulting (Technical, Legal, Compliance, PR, Strategy)
 - On-demand «Ninja Teams»
 - Security Incident PR Handling & Management
 - Psychological, Social and Behavioural aspects (applied to cyber environments)
 - Cybercrime Intelligence
 - Botnet takeovers, takedowns, Cybercriminals bounting, Cyber Intelligence Reports, Technical & Operational support towards CERTs and LEAs/LEOs,[...]
 - Information Warfare & Cyber War (only for MoDs & Intelligence Agencies)
 - Specialized Trainings, Attack&Defense Labs, more...
 - 0-day and Exploits Digital Weapons
 - OSINT



Terminologies!

□ In the Information Security (InfoSec) world, we have a tremendous problem: the **terminology.**

Each term has different meanings, depending on the context and the actor

This is not enough, tough: in the last years a new trend come out, which is adding the prefix "cyber" to most of the terms.
 Nevertheless, a lot of (huge) doubts still persist, even in your own

national language!

No common spelling...

"Cybersecurity, Cyber-security, Cyber Security ?"

No common definitions...

Cybercrime is...?

No clear actors...

Cyber – Crime/war/terrorism ?

No common components?...

□ In those non English-speaking countries, problems with correctly understanding words and terms **rise up**.

The scenario(s) and the Actors

Crime -> Today

You got the *information*, you got the *power*..

(at least, in politics, in the business world, in our personal relationships...)

- Simply put, this happens because the "*information*" can be **transformed at once** into "something else":
- **1. Competitive advantage**
- 2. Sensible/critical information (blackmailing)
- 3. Money
- ... that's why all of us we want to "be secure".
- It's not by chance that it's named "IS": Information Security ③

Cybercrime

Cybercrime:

"The use of IT tools and telecommunication networks in order to commit crimes in different manners".

The axiom of the whole model:

"acquiring different types of data (information), which can be transformed into money."

Key points:

- Virtual (pyramidal approach, anonimity, C&C, flexible and scalable, moving quickly and rebuilding fast, use of "cross" products and services in different scenarios and different business models)
- Transnational
- Multi-market (buyers)
- Differentiating products and services
- Low "entry-fee"
- ROI /Return of Investment (on each single operation, which means that, exponentially, it can be industrialized)
- Tax & (cyber) Law heaven

Why?

"2013 Cybercrime financial turnover apparently scored up more than Drugs dealing, Human Trafficking and Weapons Trafficking turnovers"

Various sources (UN, USDOJ, INTERPOL, 2013)

Financial Turnover, estimation: 12-18 BLN USD\$/year

«Cybercrime ranks as one of the top four economic crimes»

PriceWaterhouseCoopers LLC Global Economic Crime Survey 2011







From Cybercrime to...

We are speaking about an ecosystem which is very often underevaluated: most of times, Cybercrime is the starting or transit point towards different ecosystems:

- Information Warfare
- Black Ops
- Cyber Espionage
- Hacktivism
- (private) Cyber Armies
- Underground Economy and Black/Grey Markets
 - Organized Crime
 - Carders
 - Botnet owners
 - Odays
 - Malware factories (APTs, code writing outsourcing)
 - Lonely wolves
 - "cyber"-Mercenaries

Profiling Actors

New Actors joined in

- Cybercrime and Information Warfare have a very wide spectrum of action and use intrusion techniques which are nowadays, somehow, available to a growing amount of Actors, which use them in order to accomplish different goals, with approaches and intensity which may deeply vary.
- All of the above is launched against any kind of targets: Critical Infrastructures, Governative Systems, Military Systems, Private Companies of any kind, Banks, Medias, Interest Groups, Private Citizens....
 - National States
 - IC / LEAs
 - Organized Cybercrime
 - Hacktivists
 - Industrial Spies
 - Terrorists
 - Corporations
 - Cyber Mercenaries

Everyone against everybody



The world is changing... (?)

→ Geopolitical shift : 2013 - Map of ITU Dubai General Assembly December (red=not signed; black=signed)



Source: Flavia Zappa, Security Brokers, 2013

Welcome to HPP!



HPP V1.0

- Back in 2004 we launched the Hacker's Profiling Project - HPP: <u>http://www.unicri.it/special_topics/cyber_threats/</u>
- Since that year:
 - +1.200 questionnaires collected & analyzed
 - 9 Hackers profiles emerged
 - Two books (one in English)
 - Profilo Hacker, Apogeo, 2007
 - Profiling Hackers: the Science of Criminal Profiling as Applied to the World of Hacking, Taylor&Francis Group, CRC Press (2009)





RADUE CHIESA + STEFAMIZ DUDCI

distantistics (Section 2015)



Evaluation & Correlation standards

Modus Operandi (MO)

Lone hacker or as a member of a group

Motivations

Selected targets

Relationship between motivations and targets

Hacking career

Principles of the hacker's ethics

Crashed or damaged systems

Perception of the illegality of their own activity

Effect of laws, convictions and technical difficulties as a deterrent



The scenario

- **Everything** «evolved», somehow...
- Here's what the United Nations says (Hacker's Profiling Project):



advancing security, serving justice, building peace

	OFFENDER ID	LONE / GROUP HACKER	TARGET	MOTIVATIONS / PURPOSES
Wanna Be Lamer	9-16 years "I would like to be a hacker, but I can't"	GROUP	End-User	For fashion, It's "cool" => to boast and brag
Script Kiddie	10-18 years The script boy	GROUP: but they act alone	SME / Specific security flaws	To give vent of their anger / attract mass-media attention
Cracker	17-30 years The destructor, burned ground	LONE	Business company	To demonstrate their power / attract mass-media attention
Ethical Hacker	15-50 years The "ethical" hacker's world	LONE / GROUP (only for fun)	Vendor / Technology	For curiosity (to learn) and altruistic purposes
Quiet, Paranoid, Skilled Hacker	16-40 years The very specialized and paranoid attacker	LONE	On necessity	For curiosity (to learn) => egoistic purposes
Cyber-Warrior	18-50 years The soldier, hacking for money	LONE	"Symbol" business company / End-User	For profit
Industrial Spy	22-45 years Industrial espionage	LONE	Business company / Corporation	For profit
Government Agent	25-45 years CIA, Mossad, FBI, etc.	LONE / GROUP	Government / Suspected Terrorist/ Strategic company/ Individual	Espionage/ Counter-espionage Vulnerability test Activity-monitoring
Military Hacker	25-45 years	LONE / GROUP	Government / Strategic company	Monitoring / controlling / crashing systems

HPP V2.0: what happened?

- VERY simple:
- Lack of funding: for phases 3&4 we need support!
 - HW, SW, Analysts, Translators
- We started back in 2004: «romantic hackers», + we foreseen those «new» actors tough: .GOV, .MIL, Intelligence.
- We **missed out**:
 - Hacktivism (!);
 - Cybercriminals out of the «hobbystic» approach;
 - OC;
 - The financial aspects (Follow the Money!!);
 - Cyberterrorists (do they really exist?)



Information Warfare (Cyberwar?) and the evolution of the O-days market



The DUMA knew it, long time ago....



"In the very near future many conflicts will not take place on the open field of battle, but rather in spaces on the Internet, fought with the aid of information soldiers, that is hackers This means that a small force of hackers is stronger than the multi-thousand force of the current armed forces.

Former Duma speaker Nikolai Kuryanovich, 2007

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Hackers as a National Resource?

- A couple of years ago I've dig into a research from an Hungarian security researcher from HP
- His idea was weird!
- Should we consider hackers as "the enemy" / "troubles"...
- Image: Orflow of the second second
 - ✓ Patriot's Hackers
 - ✓ Think about bloggers and North Africa (Egypt, Tunisia, Morocco) / GCC Area (Gulf Countries)
 - ✓ Think about IRAN and Twitter
 - ✓ See the **potentialities**?







My Lists

Making "Cyber War"...



Mistyping may lead to (very) different scenarios...

Non-state proxies and "inadvertent Cyberwar":

" During a time of international crisis, a [presumed non-state CNE] proxy network of country A is used to wage a "serious (malicious destruction) cyber-attack" against country B."

How does country B <u>know</u> if:

- a) The attack is conducted with consent of Country A (Cyberwar)
- b) The attack is conducted by the proxy network itself without consent of Country A (Cyberterrorism)
- c) The attack is conducted by a Country C who has hijacked the proxy network? (False Flag Cyberwar)

© Alexander Klimburg 2012

Back in 2005

- Vodafone Greece 2004 ("The Athens affair")
 - ✓ Rootkit on MSC Ericsson AXE
 - ✓ Inbound and Outbound Voice calls, SMS in/out, forwarded to 14 "pay-as-you-go" SIM cards (anonymous ones)
 - ✓ Olympic Games
 - ✓ 14 DEC 2007: Vodafone GR fined with 76M€
 - <u>http://spectrum.ieee.org/telecom/sec</u> <u>urity/the-athens-affair</u>
 - <u>http://en.wikipedia.org/wiki/Greek_tel</u> <u>ephone_tapping_case_2004-2005</u>

The illegally wiretapped cellphones in the Athens affair included those of the prime minister, his defense and foreign affairs ministers, top military and law enforcement officials, the Greek EU commissioner, activists, and journalists.



Ahhhhh.... now I get it!

- PRISM and other secret project's scandals ("the Snowden case")
- □ NSA's budgets for black operations revealed
- http://rt.com/usa/snowden-leak-black-budget-176/
- <u>http://rt.com/usa/us-hacking-exploits-millions-104/</u>
- <u>http://www.lemonde.fr/technologies/visuel/2013/08/27/plon</u> <u>gee-dans-la-pieuvre-de-la-cybersurveillance-de-la-</u> nsa 3467057 651865.html

NSA Laughs at PCs, Prefers Hacking Routers and Switches NY INN 2007 TTR 05 0110 COLONN Prolow @KimZetter





Home / USA /

The US government might be the biggest hacker in the world

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Will this ever end up? 🔗

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- The Intercept_

A DEATH IN ATHENS

Did a Rogue NSA Operation Cause the Death of a Greek Telecom Employee?



Costas Tsalikidis, Network Planning Manager, Vodafone-Panafon



Vodafone Greece CEO George Koronias holds documents in April 2006 before the start of a parliamentary committee hearing investigating the phone-tapping scandal.

Photo: Louisa Gouliamaki /AFP/Getty Images



Budgets, Black Ops NSA «black-ops Budget» exposed

□ NSA's "black budget": 652M\$ (2011)

□ 231 black operations known as of today (2011)

16 US agencies involved from the US Intelligence community (107.035 employees)

□ Targets: US intelligence agencies high priority:

- ✓ Iran
- ✓ Russia
- ✓ China
- ✓ Afghanistan
- ✓ North Korea
- ✓ Syria
- ✓
- Cyber Attacks Unit "GENIE"
- □ Hacking into foreign systems in order to spy on contents, controlling functions
- http://articles.washingtonpost.com/2013-08-29/world/41709796_1_intelligencecommunity-intelligence-spending-national-intelligence-program

The Washington Post





FERENCE UNOFFICIAL SOURCES



U.N. Report Calls on Governments to Protect Whistleblowers Like Snowden, Not Prosecute Them














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The «last» one

What happened on September 2013?



Belgian Telco says it was hacked, while reports point to NSA or GCHQ as culprit

http://gigaom.com/2013/09/16/belgian-telco-says-it-washacked-while-reports-point-to-nsa-or-gchq-as-culprit/

The on-going one...

🖢 🕘 blogs.wsj.com/cio/2011/03/0//the-morning-download-ukraine-claims-telecom-system-hacked/

CIO Journal.

CIO Report Consumerization Big Data Cloud Talent & Management Security

March 4, 2014, 8:30 AM ET

The Morning Download: Ukraine Claims Telecom System Hacked

Article

Comments



By MICHAEL HICKINS CONNECT

Editor

And the Police, too!

Home > Security > Cybercrime and Hacking

News

Dutch bill would give police hacking powers

Dutch law enforcement should be allowed to break into computers outside the Netherlands when necessary, the draft bill said

By Loek Essers

May 2, 2013 06:47 AM ET 🛛 💭 Add a comment



IDG News Service - The Dutch government today presented a draft bill that aims to give law enforcement the power to hack into computer systems - including those located in foreign countires -- to do research, gather and copy evidence or block access to certain data.

Law enforcement should be allowed to block access to child pornography, read emails that contain information exchanged between criminals and also be able to place taps on communication, according to <u>a draft bill</u> published Thursday and signed by Ivo Opstelten, the Minister of Security and Justice. Government agents should also be able to engage in activities such as turning on a suspect's phone GPS to track their location, the bill said.

Opstelten announced last October he was planning to craft this bill.



Dutch Government Seeks to Let Law Enforcement Hack Foreign Computers

Dutch government wants to give law enforcement agencies investigative powers that involve hacking, installing spyware and destroying data

ByLucian Con Fri,October 1	istanti 19, 201	n 12		🥥 1 Commant			
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IDG News Service — The Dutch government wants to give law enforcement authorities the power to hack into computers, including those located in other countries, for the purpose of discovering and gathering evidence during cybercrime investigations.

In a <u>letter that was sent to the lower house of the Dutch parliament</u> on Monday, the Dutch Minister of Security and Justice Ivo Opstelten outlined the government's plan to draft a bill in upcoming months that would provide law enforcement authorities with new investigative powers on the Internet

According to the letter, the new legislation would allow cybercrime investigators to remotely infiltrate computers in order to install monitoring software or to search them for evidence. Investigators would also be allowed to destroy illegal content, like child pomography, found during such searches

These investigative powers would not only cover computers located in the Netherlands, but also computers located in other countries, if the location of those computers cannot

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21 Suspected Government Users of RCS

HACKING TEAM RCS Suspected Government Users Worldwide

Citizen Lab 2014 Ell Marczak, Claudic Gustnier, Morgan Marquis-Boire & John Scott-Bailton



21 SUSPECTED GOVERNMENT USERS

AMERICAS	EURO)PE	MIDDLE EAST	AFRI	CA	ASI	A	52% in held for in the bottom (of at a World
Mexico Colombia Panama	Hungary Italy Poland	Turkey	Oman Saudi Arabia UAE	Egypt Ethiopia Morocco	Nigeria Sudan	Azerbaijan Kazakhstan Malaysia	Theiland South Korea Uzbekistan	Bank ranking" of freedom of expression and accountability 29% are in the bottom 3rd for Fiule of Law

d for Fiule of Law

"Work/Bank/2012 WGF

Finfisher



Global, dirty business "Mass interception of entire populations is not

- "Mass interception of entire populations is not only a reality, it is a secret new industry spanning 25 countries."
- "It's estimated that the global computer surveillance technology market is worth \$5 billion a year."

- ITALY: >300M/year



Who do you wanna sell (your Odays) to?



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The pricing debate

• What about this? (CHEAP but LAME, India's ones)

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The pricing debate



http://www.theregister.co.uk/2014/11/11/german spooks want millions to buy Oday vulns/

The pricing debate

German spies want millions of Euros to buy zero-day code holes

Because once we own them, nobody else can ... oh, walt



Black Market? Grey Market? White Market? Prices ranging from thousands to millions?

WTH?!?!?!

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→ 0-day Markets



A different (more serious?) approach

Public Knowledge of the vulnerability	Buyer's typology IS = IT Security companies INT = Intelligence Agencies for Governmental use (National Security protection) MIL = MoD/related actors for warfare use OC = Cybercrime	0-day Exploit code + PoC Cost: Min/Max
Υ	IS	10K – 50K USD
Υ	INT	30K – 150K USD
Υ	MIL	50K – 200K USD
Υ	OC	5K – 80K USD
Ν	ALL	X2 – X10

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A different (more serious?) approach

Public Knowledge of the vulnerability	Vulnerability relays on: Operating System (OS) Major General Applications (MGA) SCADA-Industrial Automation (SCADA)	Buyer's typology IS = IT Security companies INT = Intelligence Agencies for Governmental use (National Security protection) MIL = MoD/related actors for warfare use OC = Cybercrime	0-day Exploit code + PoC Cost: Min/Max
Υ	OS	OC	40K – 100K
Υ	MGA	INT	100К — 300К
Y	SCADA	MIL	100K – 300K
Ν	OS	MIL	300K – 600K
Ν	SCADA	MIL	400K – 1M

Cyber Espionage: a case study from India

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Cyber Espionage

□ The **complexity** and the **infrastructural and operating costs** of espionage (in the wide sense of the term) dramatically lowered down along the years, because of the IT revolution and the so-called "Digital Society".

□ In most of the cases, the **information** sits on (also, or "just") on **digital storages** and **travels over the Net**.

As a first effect, the **concept of "stealing" doesn't exist anymore** (it's virtual) and we must speak about **copying** the information (espionage approach):

- What is "still there", is "safe";
- More time needed to realize the "theft";
- Less time needed to transfer or reselling the information -> cashing out.

□ (public) incidents do happen both in the **private** and **public** (even **Military** and **Governmental**) business:

- insiders (drivers: political, ethics, religious, fame and mass media, corruption, blackmail, ignorance);
- contractors (external suppliers, consultants, VPN and RAS access, etc);
- "competitors" (civilian and military) both *State-Sponsored* and *Independent*.

Massive Cybercrime + Industrial Espionage

The case study

Our counter-cybercrime internal team works closely with different security communities (APWG, Host Exploit, Global Security Map, Team Cymru, etc...) which run concrete actions such as information sharing, botnets takedowns, international digital investigations, supporting and coordinating with different Law Enforcement Agencies in those involved countries (since the crime is global).

• +One year ago, some members of these communities alerted about suspicious activities, not public known.

Weird aspects

✓ **The world-famous «Chinese espionage»** wasn't involved

 \checkmark Technical level and quality of the used tools: medium-low.

✓ Serial industrialization of the whole operational chain of the APT attacks (Advanced Persistent Threats).

\checkmark Full outsourcing of the attack.

✓ MO (Modus Operandi) organized by steps: Social Engineering based (phone calls, emails), then target exploitation (spear phishing).

 \checkmark A very important and scaring sign of those **synergies** between Cybercrime and Cyber Espionage worlds.

✓ Something like a «prét à portér» of **digital espionage**.

Operation Hang Over

□ **Repeated, targeted malicious activities,** "targeted attack infrastructure" type.

- New and different MO:
 - Iow-quality (.doc + .exe!!)
 - Very noisy;
 - persistant;
 - Not executed by a single person.
- Attacks and actions (apparently) originated from India.
- **Operating infrastructure** since at least **3 years** (mostly 4).

□ We are speaking about a **specific cybercrime service** sold by an **IT Security company** based in **India** (AppPin Security Group...ever heard about?).

Targets public known:

- Telenor (Norway)
- Bumi PLC (Indonesia)

Targets found later:

- ENRC (UK) Energy National Research Center
- Porsche (Austria)
- Private companies from different markets in USA, Germany, etc

How this started?

□ Snorre, team leader, told us the following

"The op started with **Telenor intrusion**, we **received** md5s and cc info **from TN via NorCert**.

We then started looking into the case on our own initiative.

We were **quickly able** to connect the case **with others**, just **googling the http request string** returned lots of hits, and we used **our own databases** to get a lot more.

Dns reqs in combination w malware behavior info was one of the main **mapping methods**, but we also used other tricks, for example tracking bad guys through **shodan**. They often tanked their **vps images identically**, meaning we could see identical esmtp banners on **different ip ranges**.

Generally, the Hangover op was large-scale, over many arenas, but minimal complexity.

And I suspect it is not the only one ongoing in that region.

Snorre"

(Source: email exchange with Snorre Fagerland, Norman Shark, May-June 2013)

GUI pret-à-portèr

aMatrix Help How to use aMatrix software



Direction to use aMatrix software

(1) In First step, you start with **Server Configeration module**, where you can configure Payloads, exploits and social engineering webpage, also create folder according to corresponding Payload, Exploits and social Engineering webpage on FTP server using it's credentials and upload its exe's, html's and any other files inside the folder.

(2) In second step, you start with **New project** and following the preceeding steps to perform attack on victim. OR you can start with **Existing project**, if you want to use the existing project.

(3) In third step, Report viewing, here you can see the complete details of sender, targetted person, types of attack etc.

(4) In fourth Step, You car starts with Monitor section:-

FTP Server Management -Here you can see the details of created folders and uploaded files inside the folder.

RAT(Remote Administration Tool)- With this, you can use Dragon Eye to take any desktop remotely, command shells are also provided to take control of remote machine.

(5) In fifth steps, contins Utilities Section where different tools are provided to perform operation.

(6) In sixth step, you can start with Web Scanner & Web Attack, which helps you to scan any URL and helps in getting it's request and response URL, through this you can also perform attack by exploiting them. For more about this, you can learnt it from help section of Web scanner & Web Attack of aMatrix software.

NOTE:- We have provided you about 50 templetes in iC:\Program Files\Matrix frm)folder to use it while sending mail to the victim.You can also add some new templetes according to your convenience while performing attack.

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aWatrix Help Exploits



Exploit Server Configuration

In Server Configuration of Exploit, you can create the exploit by choosing payload server userName, providing Exploit name, browse to choose .bin file and select payload link from the combobox and then click on OK and then Create button. After that choose Exploit server userName and providing Exploit description. You can also Create a folder on local machine as well as on server through FTP and upload File inside it.

lew Project	Existing Project	Monitor Server C	onfiguration	Report	Utilities	Exit			
		Social Enginee	ring Webpages	Exploits	Payloads				
		Exploit Server: User Name Password :	10000000000000000000000000000000000000			xploitServer Us	erName:	PayloadServer Us	erName:
		Add User	Delete	Edit					
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The «Big Picture»

Domain map of the attack infrastructure. Yellow and orange nodes constitute domains, blue are IP addresses, and purple are autonomous systems (AS). Green nodes are domains that are not part of any attack pattern, but are interesting in this context.



Conclusions

October 26-27, Istanbul, Turkey

Conclusions

- Everything has changed.
- You just cannot fight on your own this war anymore. You may win a single battle, while it won't be enough.
 - If you are insecure, I will be insecure too....
- Information Sharing, Security Awareness, Attacker's Profiling, balanced InfoSec approach & processes: this is what you need.
- Ask for technical solutions from the Security Industry, be compliant with security standards and regulations, but don't forget both taking from and giving back to the security communities.

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Contacts, Q&A

- Need anything, got doubts, wanna ask me smth?
 - rc [at] security-brokers [dot] com
 - Pub key: <u>http://www.security-brokers.com/keys/rc_pub.asc</u>

Thanks for your attention!

QUESTIONS?

I will use Google before asking dumb questions. www.mrburns.nl before asking dumb questions. I will use Google asking dumb questions. I will use Google before asking dumb questions. I will use Google before asking dumb questions. I will use Google asking dumb questions. I will use Google before asking dumb questions. I will use Google before asking dumb questions. I will use Google asking dumb questions. I will use Google before asking dumb questions I will use Google before asking dumb questions. I will use Google asking dumb questions. I will use Google before asking dumb questions I will use Google before asking dumb questions. I will use Google before asking dumb questions.

EXTRA Material

HPPV1.0 - Zoom: correlation standards

Gender and age group **Background and place of residence** How hackers view themselves Family background Socio-economic background **Social relationships** Leisure activities Education **Professional environment Psychological traits** To be or to appear: the level of self-esteem **Presence of multiple personalities Psychophysical conditions** Alcohol & drug abuse and dependencies Definition or self-definition: what is a real hacker? **Relationship data** Handle and nickname Starting age Learning and training modalities The mentor's role **Technical capacities (know-how)** Hacking, phreaking or carding: the reasons behind the choice Networks, technologies and operating systems Techniques used to penetrate a system

Individual and group attacks The art of war: examples of attack techniques **Operating inside a target system** The hacker's signature **Relationships with the System Administrators Motivations** The power trip Lone hackers Hacker groups **Favourite targets and reasons Specializations Principles of the Hacker Ethics** Acceptance or refusal of the Hacker Ethics **Crashed systems** Hacking/phreaking addiction Perception of the illegality of their actions Offences perpetrated with the aid of IT devices Offences perpetrated without the use of IT devices Fear of discovery, arrest and conviction The law as deterrent Effect of convictions Leaving the hacker scene **Beyond hacking**



DETERRENCE EFFECT OF:	LAWS	CONVICTIONS SUFFERED BY OTHER HACKERS	CONVICTIONS SUFFERED BY THEM	TECHNICAL DIFFICULTIES
Wanna Be Lamer	NULL	NULL	ALMOST NULL	HIGH
Script Kiddie	NULL	NULL	HIGH: they stop after the 1st conviction	HIGH
Cracker	NULL	NULL	NULL	MEDIUM
Ethical Hacker	NULL	NULL	HIGH: they stop after the 1st conviction	NULL
Quiet, Paranoid, Skilled Hacker	NULL	NULL	NULL	NULL
Cyber-Warrior	NULL	NULL	NULL	NULL: they do it as a job
Industrial Spy	NULL	NULL	NULL	NULL: they do it as a job

EXTRA MATERIAL

→ Lesson learned?

- I. Information Sharing and PPP (Public, Private Partnerships) are "must-have" in the InfoSec (and "Cybersecurity" ^(C)) world
 - Gov CERTs
 - Independent Security Communities
 - Investigation speed:
 - Knowing procedures
 - Direct, field experience
 - Network of contacts
 - <u>Concrete</u> and <u>operative</u> collaboration among victims, ISPs and ICT security experts
- II. If this happed to a TLC operator in Northern Europe, possibly it happened also in other countries?
- ✓ Did we know it? Did we realized we have been attacked, breached, exfiltrated?
- **III.** The Cyber Espionage world is moving towards the outsourcing of "APT-based" attacks...
- ... which was already there! The difference is that, **now**, is incredibly cheap and is coming from India, a country with a hacking know-how which is average good, and has huge experiences with IT outsourcing, very famous because of their prices, much lower than other markets;
- Sold by a private company: did we investigated on a special, single, isolated case study? Are these the first steps of something bigger?

\rightarrow Solutions

- Despite being or not APTs, over the last 3-4 years attacks evolved, focusing on the human factor when dealing with targeted espionage, getting benefits from:
- Ignorance of the victims (lack of education, basic training, security awareness, simulations);
- Exposure and visibility on the Social Networks of the companies and its employees;
- contractors and external suppliers;
- BYOL (Bring your own device: smartphones, tablets;
- "remote working";
- Lack of dialogue and information exchange with other market players (even competitors!);
- Lack of procedures (approved, ready-to-go, tested) for Incident Handling, Digital Forensics e overall the "PR Security Management".
- □ The "solution?"? There is not a panacea which "fixes everything". But, good sense, personnel education and being ready to manage such incidents.
- ✓ Speaking with the management, getting the authorizations approved
- Security Awareness to all of the company's levels
- Specific trainings (IT department, software developers, Security department, Blue Team) and practical simulations (at least) yearly (2-3 /year=better)
- The most important thing: work along with colleagues from different departments, such as Legal, Human Resources, Marketing, Sales!!