



# TRANSFORMING DEVELOPERS INTO SECURITY PEOPLE

# About Chris Romeo

- **CEO / Co-Founder / Security Culture Hacker @ Security Journey**
- **Experience**
  - *20 years in the security world, CISSP, CSSLP*
  - *10 years at Cisco, leading the Cisco Security Ninja program & CSDL*
- **Speaker at RSA, AppSec USA, AppSec EU, & ISC2 Security Congress**
- **Co-host of the #AppSec PodCast**

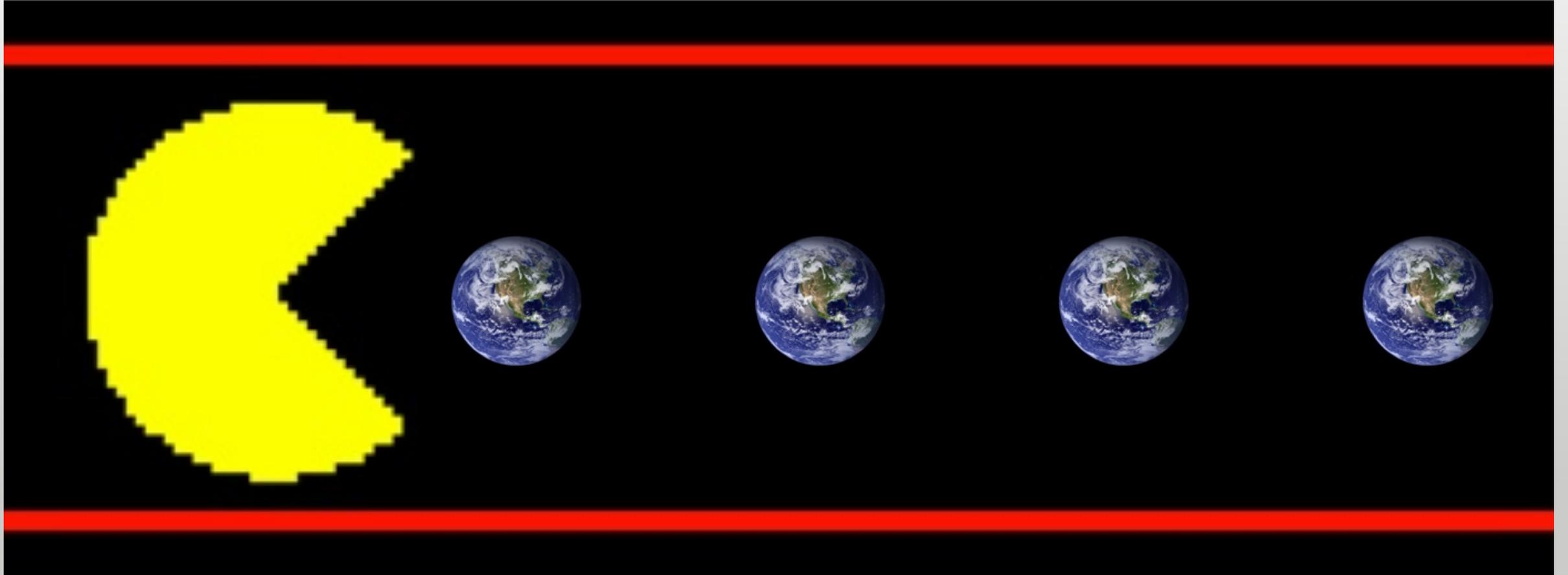


@edgeroute

# Agenda

- Security Matters, Developer
- Security is a Stretch for Developers
- Four Developer Responses to Security
- Security Behaviors

# Software is Eating the World



# The Mindset of the “Average” Developer





**Aleksey Shipilëv**

@shipilev



**Follow**

When software is eating the world, it becomes your \*social\* responsibility to write correct, maintainable and understandable code.

# Objections to Application Security



# We Already Have a "Security Department"



Source: BSIMM-7

# State of Developer Security



Security is a stretch.



Security IQ is low.



Dev is first line of defense.

# Developers Are Not Monsters

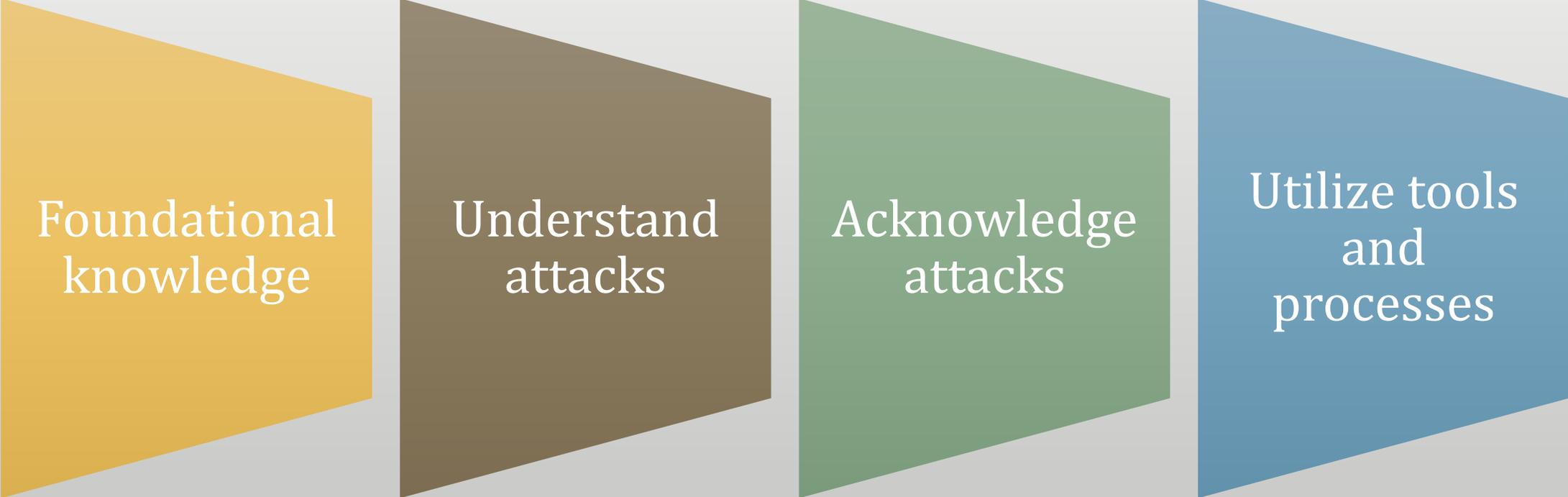


# The Goal



Developers that think  
like security people.

# The Security Person Mindset



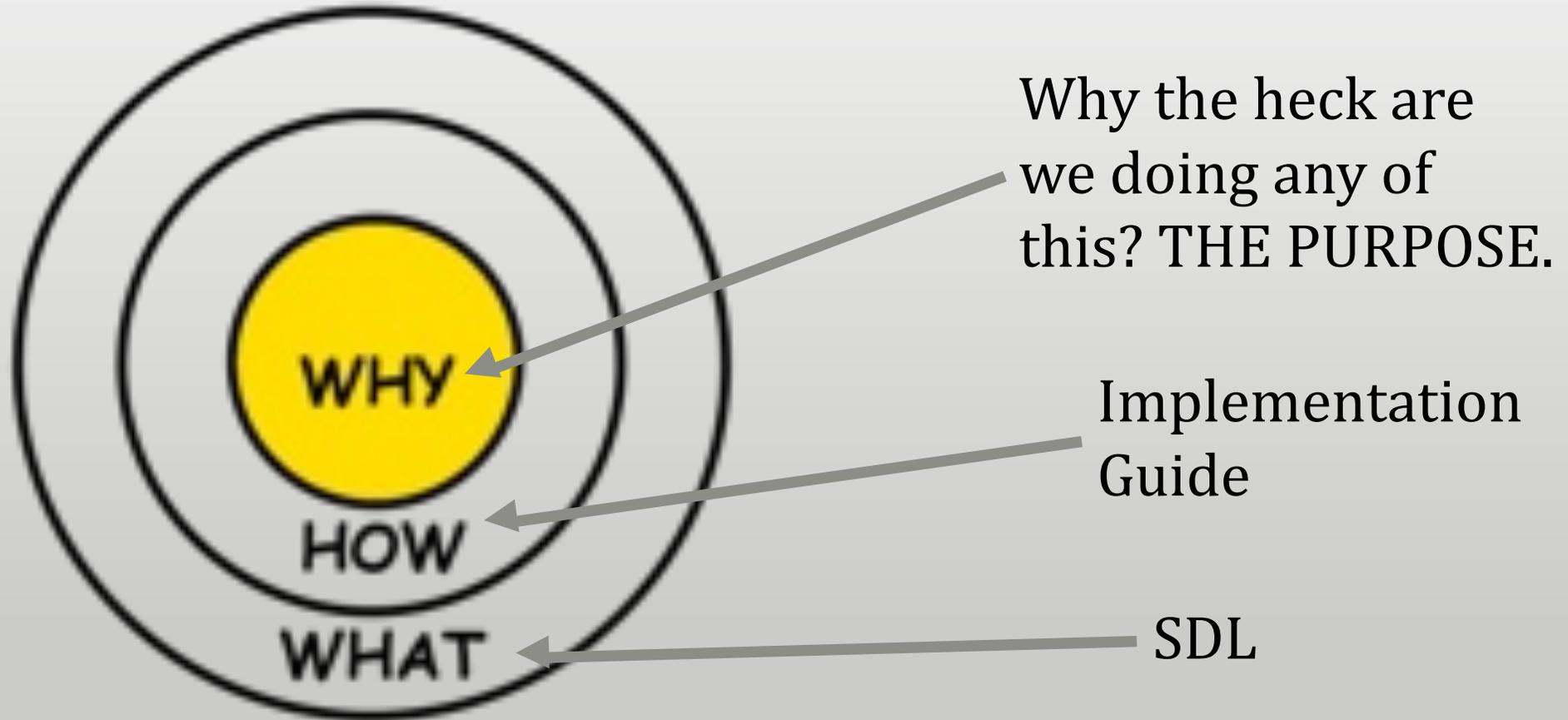
Foundational  
knowledge

Understand  
attacks

Acknowledge  
attacks

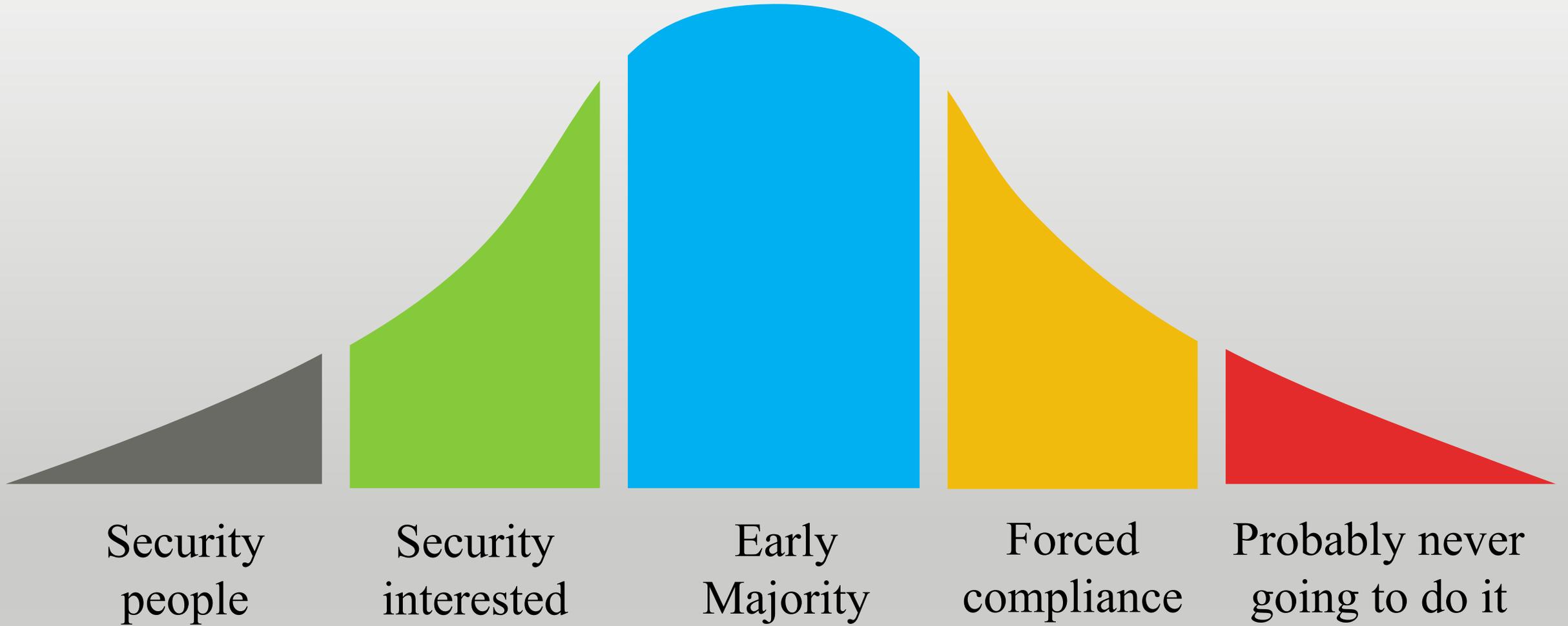
Utilize tools  
and  
processes

# Start with Why



Source: Simon Sinek, "Start with Why"

# The Security Culture Bell Curve



1. Application security is about the people.
2. The developers are the key.

# Developer Responses



Unfamiliar



Overworked



Apathetic



Gung Ho

# Developer Response #1: Unfamiliar / Ignorance

1. “Why? like legit why do we need to do security?”
2. “Don’t understand security and don’t know what to do.”
3. “We’re little. No one would go after us.”
4. “Security causes change, and change is too risky for our apps.”



# Action: Foundational Lessons

Security  
Fundamentals

Attacks &  
Attackers

Simple SDL

Security Myths

Privacy &  
Customer Data  
Protection

Security  
Business Case

# Action: Everyone is a Security Person

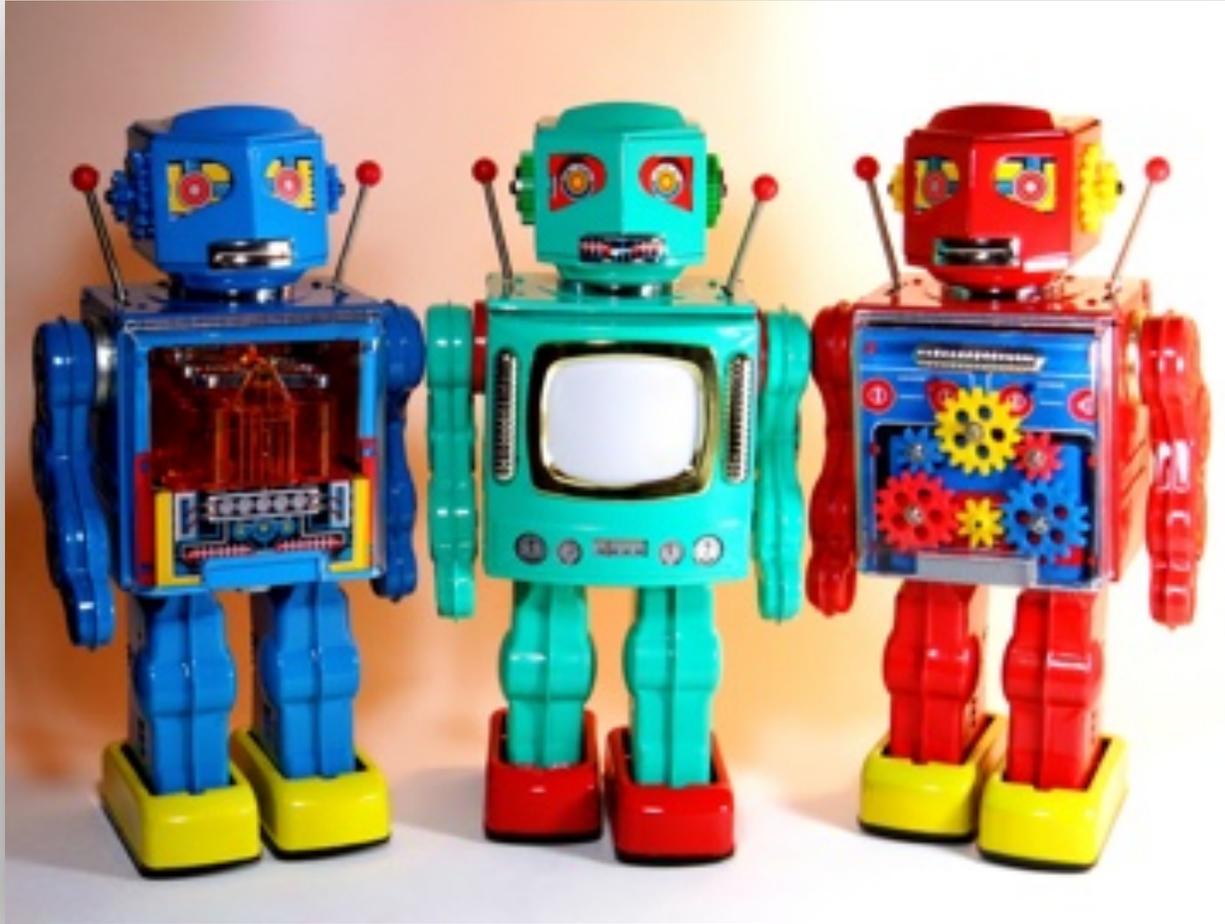


# Developer Response #2: Overworked

1. “Too much other work to do”
2. “Management does not provide time for security”
3. “Security is an unfunded mandate.”
4. “We don't have time to build in security.”



# Action: Automation and Simplify

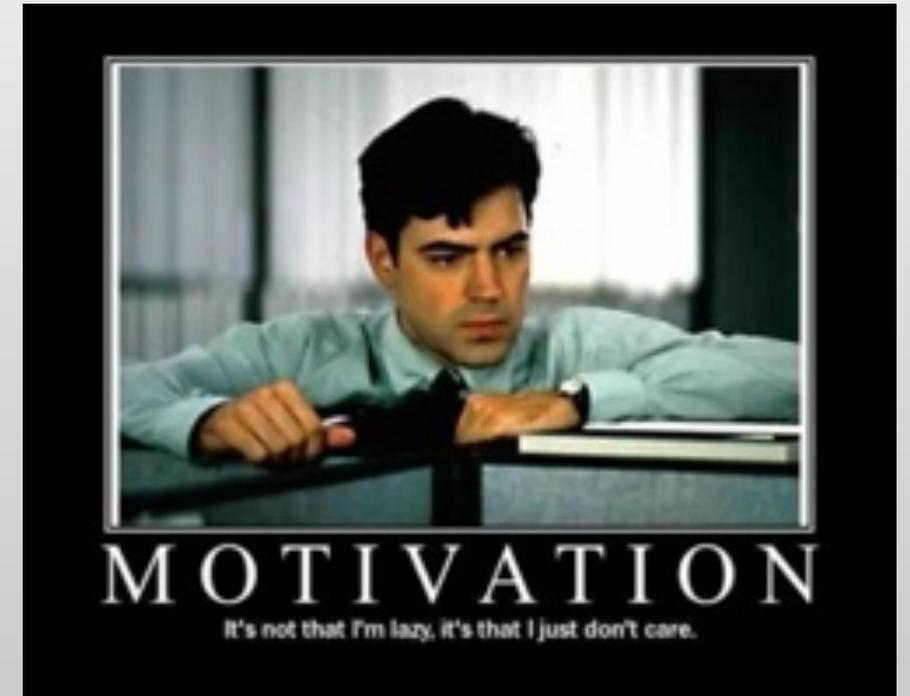


# Action: Management / Executive Education

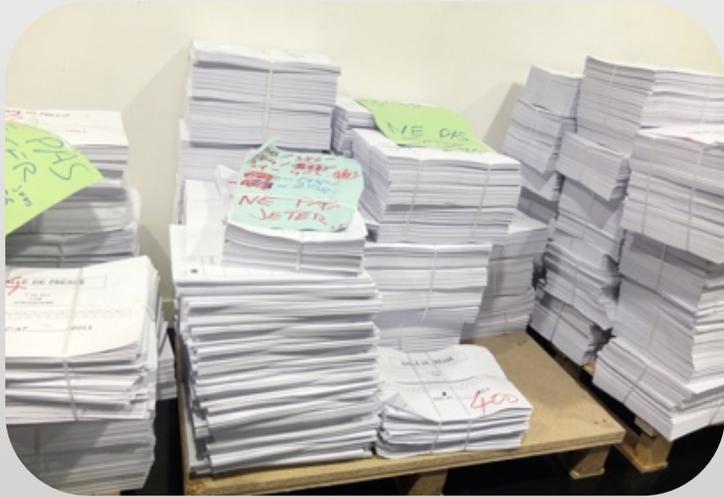


# Developer Response #3: Apathetic / Complacent / “Know it All”

1. “It's too hard. That sounds really complicated.”
2. “It's someone else's responsibility, not mine.”
3. “We have nothing worth protecting.”
4. “We’ve always done things THIS way.”
5. “I already know all this stuff.”



# Action: Shock Value



11.5 million  
documents



214,488  
offshore entities



2.6 terabytes of  
data

# Action: Compliance



# Developer Response #4: Gung Ho

1. “Where can we learn more about security?”
2. “Is there someone that can mentor me to help me grow as a security person?”
3. “I could see security as a job I could transition into full time.”



# Action: Build Security Community

Build a security [advocate, guild, champion] program



Monthly Training



Security Days



Internal Capture the  
Flag



Conferences

# Who do you encounter the most?



Unfamiliar



Overworked

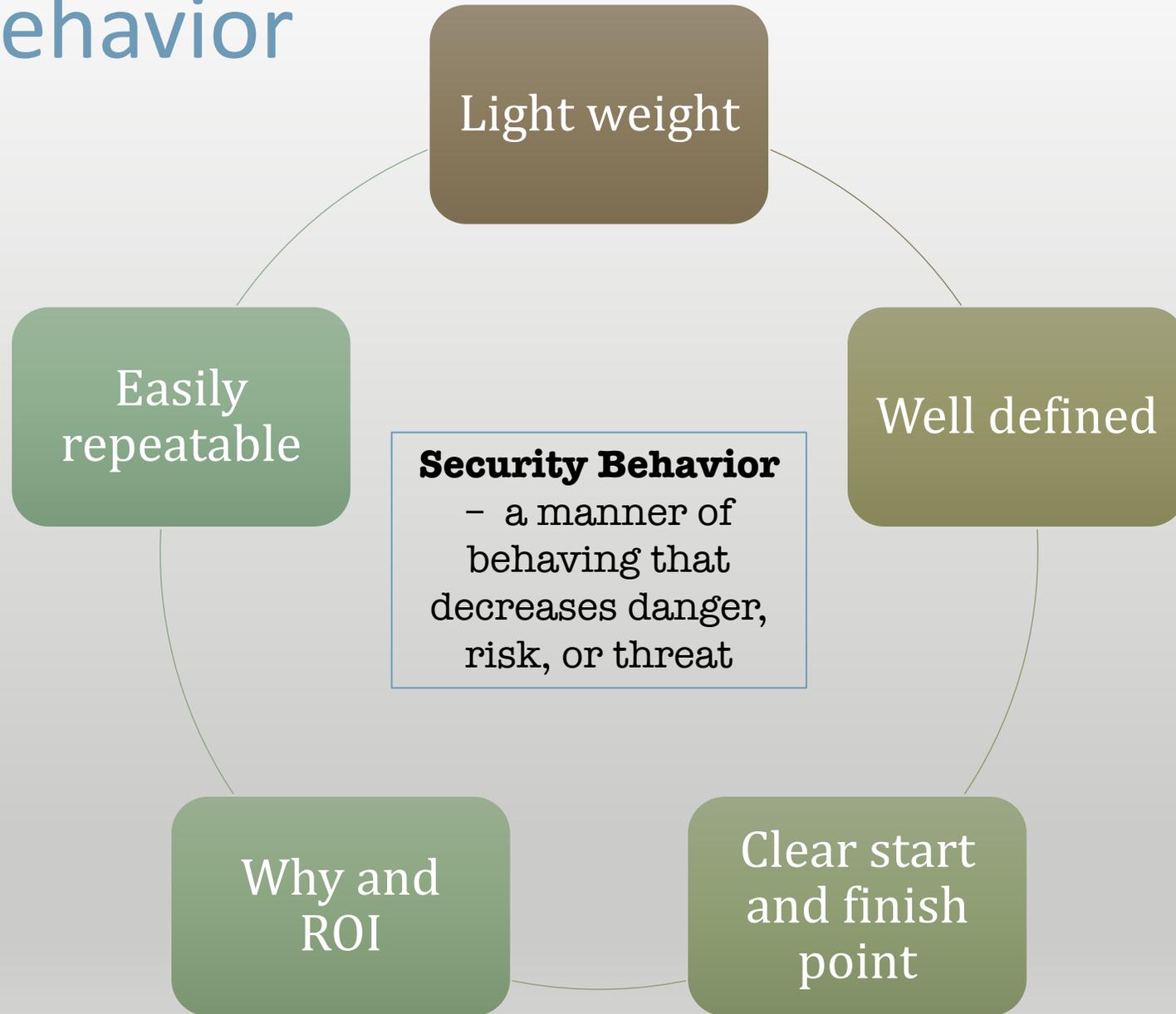


Apathetic



Gung Ho

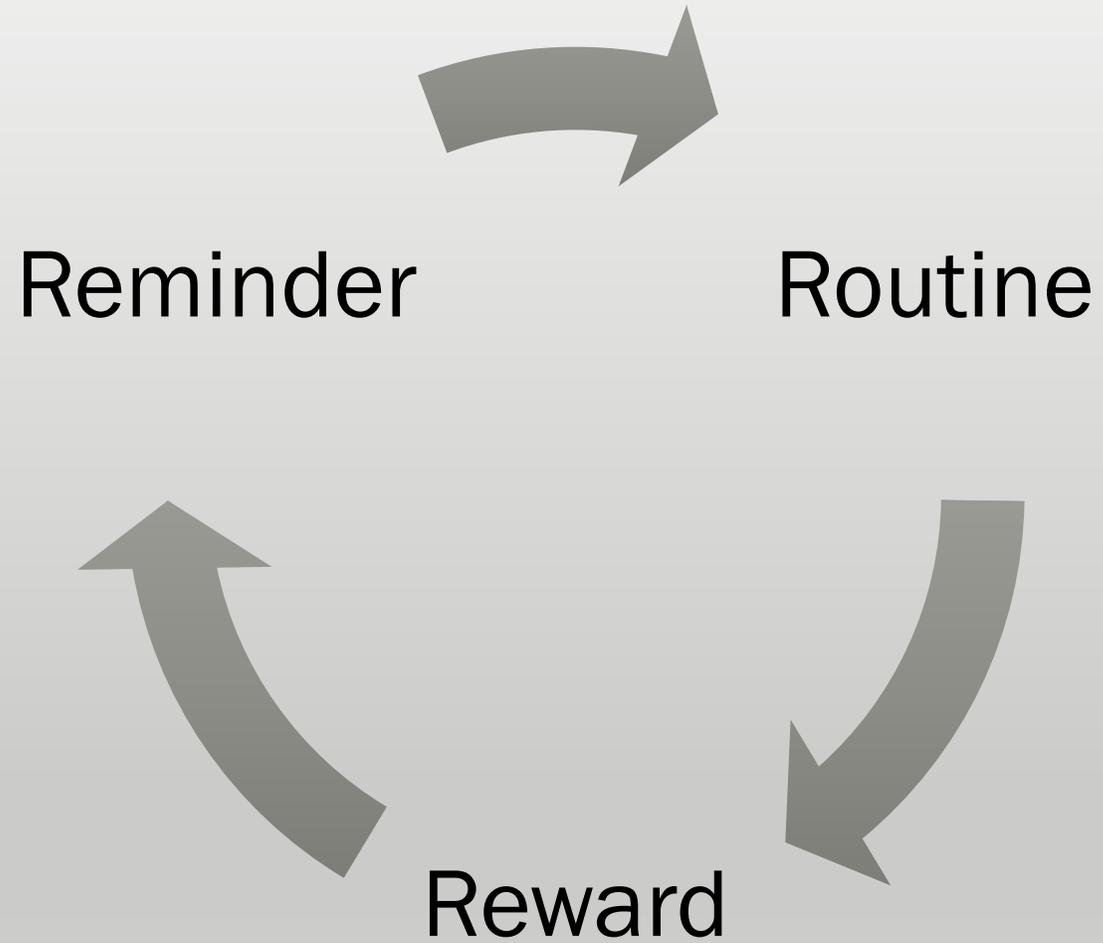
# Security behavior



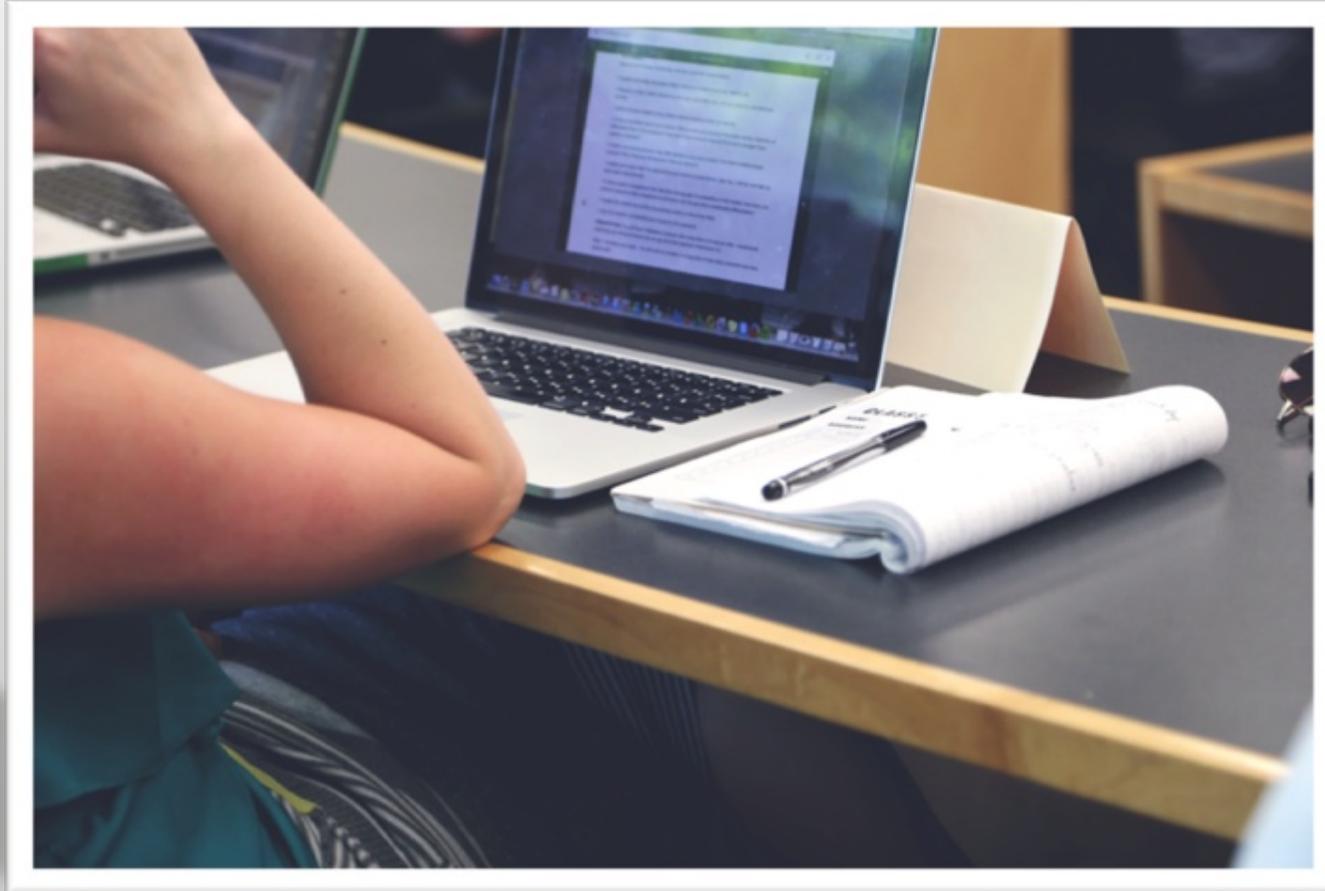
# What is a security behavior NOT?



# Security Habits



# Learning



# Experience

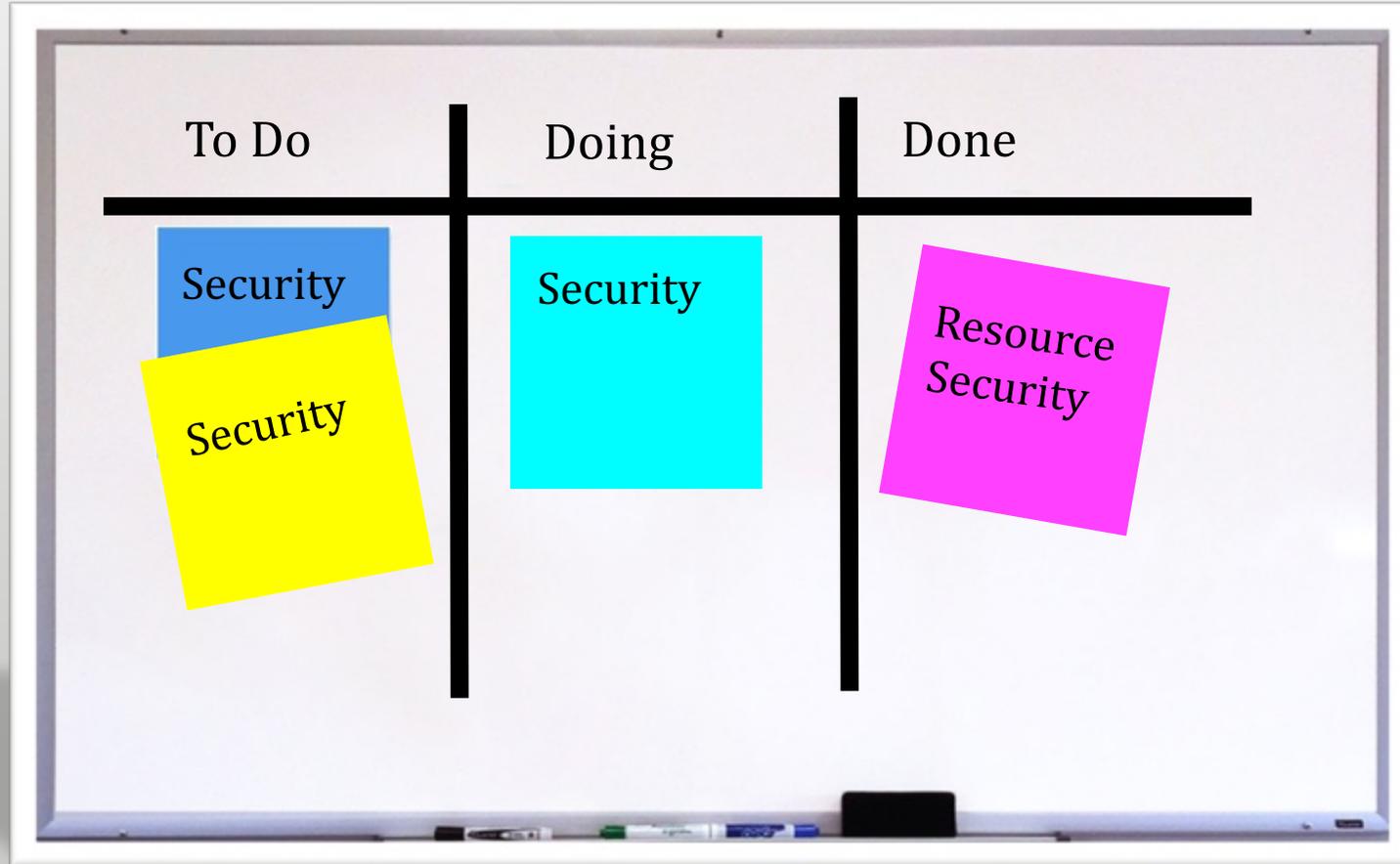
>\_codebashing.



# Community



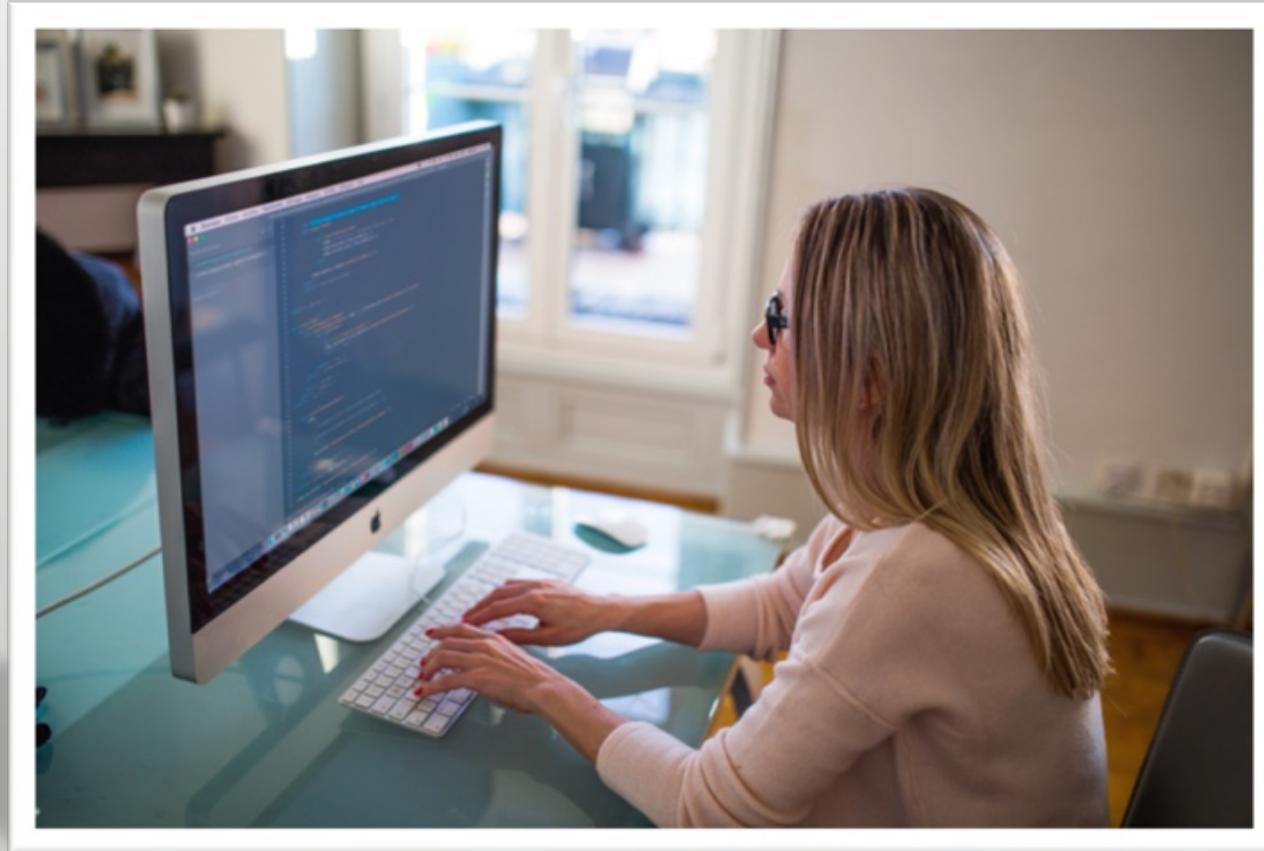
# Manager: Plan Resources



# Threat Modeling



# Code Review



# Red Teaming



# Response



# Responses

Unfamiliar

Overworked

Apathetic

Gung Ho

# Transforms

Knowledge

Automation / Education

Shock Value / Compliance

Community

# Behaviors

Learning

Experience

Community

Plan Resources

Threat Modeling

Code Review

Red Teaming

Response

# Apply What You Have Learned Today

- Next week:
  - *Assess your organizational security culture*
  - *Survey developer population to gauge response to security*
- In the first three months:
  - *Prioritize security behaviors and form a plan*
  - *Focus on the security behavior that is your top priority and invest in making it successful*
- Within six months:
  - *Branch out to your top three security behaviors and focus in*
- Within one year:
  - *Roll out all the security behaviors*

# Key Takeaways

1. Application security is a stretch for the average developer
2. Everyone has an excuse; break on through
3. True security culture change comes through behavior and not process

Q+A and Thank you!

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