# Who Shares Wins Making Intelligence Actionable

Jaap van Oss – Cyber Intelligence Lead 34th Annual FIRST Conference Dublin, Ireland, June 26 - July 1, 2022



Information Classification: Public

# Agenda

- 1. Introduction/Background WSW
- 2. The Challenge
- 3. Who Shares Wins: the concept
- 4. Results
- 5. Call for Action!

## Introduction

- The courageous legacy of Sir David Stirling, founder of SAS
- The origin of Who Shares Wins
- The challenge in information sharing



# Background

- Strong advocates of collaboration
- Sharing helps to prevent, detect and respond
- Strengthening our defenses
- A dynamic Cyber- and Information Security programme, for
- A resilient financial and cyber eco-system.

# The Challenge

- Sharing Intelligence proves to be successful
- However; limiting factors and barriers
- Intelligence sharing formalised?
- From Intelligence to action?

#### Uncovering Cobalt Strike® Infrastructure

- Scanning for Cobalt Strike® Instances
- Cobalt strike server posing as urorg.com
- Analysis and Sharing results



The Concept explained:

Project launched to overcome barriers and hurdles Properly planned, formalised, documented and overseen

With a positive, active and memorable spin!

## **Example:** Conti

Conti, a challenge in common

- Threat to whom, exactly?
- How CTI can help, moreover
- How sharing helped

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# Results

- A process for sharing information and intelligence
- Increase in quality and quantity
- More appreciation for intelligence received
- Better understanding of the CTI function itself
- A significant contribution to our Cybersecurity posture
- Being good Citizens

# Example: Top 10 Threat Actors

#### TLP AMBER – No Attribution

What we have in common and what not (yet)!

- Capability x intent
- Advanced and Cloud competent
- Supply chain used increasingly
- Continuous Integration and Development misused

## **Final Remarks: Action!**

- A powerful Instrument/Concept
- Actively deployed countering Cyber Threats and Cyber Threat Actors
- From sharing to engagement to Action

# Thank you!



